The education of our youth rests on three foundations: Faith, Knowledge and Performance.

- King Faisal bin Abd Al-Aziz
Alfaisal University was founded by the highly reputable King Faisal Foundation in 2002 as one of the first private non-profit, research and teaching universities in the Kingdom. It is committed to achieving international standards of excellence. The University has the support of national and international co-founders and distinguished Board Members who have continually supported the institution in its mission to remain a student centered institution committed to research.

Alfaisal University is made up of five colleges: Business, Engineering, Medicine, Pharmacy and Science and General Studies. The University offers world-class marketable undergraduate and graduate programs for both male and female students in the Kingdom and in the region. Located in the heart of Riyadh; the center for commerce, industry and research, Alfaisal offers its students opportunities to develop their full potential using outstanding facilities, inspirational academics and research-led teaching. Alfaisal graduates are highly skilled individuals.

**Vision**
A non-profit research university that aspires to be a world-class institution and a pioneer in innovation and knowledge applications.

**Mission**
Alfaisal is a student-centered university creating and disseminating knowledge through world-class academic programs, research, and service that benefits humanity.
Alfaisal University is on the World’s Top 200 Institutions Under 50 Years Old and is ranked number 12 among millennials.

### Regional and International Rankings by Times Higher Education 2020

<table>
<thead>
<tr>
<th>Alfaisal Ranked</th>
<th>43</th>
<th>among the world's top Institutions under 50 years old</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alfaisal ranked among</td>
<td><strong>101-150</strong></td>
<td>of the world's top Institutions</td>
</tr>
<tr>
<td>Alfaisal ranked</td>
<td><strong>2nd</strong></td>
<td>in the Arab Region</td>
</tr>
<tr>
<td>Alfaisal ranked</td>
<td><strong>2nd</strong></td>
<td>in the Kingdom of Saudi Arabia</td>
</tr>
<tr>
<td>Alfaisal University College of Medicine</td>
<td><strong>1st</strong></td>
<td>in the Kingdom of Saudi Arabia</td>
</tr>
<tr>
<td>Alfaisal University Life Sciences ranked</td>
<td><strong>2nd</strong></td>
<td>in the Kingdom of Saudi Arabia</td>
</tr>
<tr>
<td>Alfaisal Ranked</td>
<td><strong>20</strong></td>
<td>in Emerging Economies rankings</td>
</tr>
</tbody>
</table>
Alfaisal University
Key Facts

58 / 42
Female to Male Student Ratio

40+
Student Clubs & Associations

65 / 35
Saudi to International Students Ratio

22%
of Students receiving Financial Aid

40+
Nationalities

3417
Students

5
Colleges

18 / 1
Student to Faculty Ratio

25+
Degrees

200+
Events Annually
The region is experiencing a time of unprecedented change, especially in the Kingdom of Saudi Arabia. Successful businesses are those that anticipate change and use it to their competitive advantage. The College of Business (CoB), located in Riyadh, is in the eye of the storm of this change. Emphasizing its partnership with the community, we have designed programs that will produce leaders who recognize the direction and implication of change and take advantage of the multiple opportunities that become available to astute managers. Alfaisal celebrated its 10th anniversary, admitting its first students over 10 years ago in the fall of 2008. While CoB has a short history, it has become the College of first choice for business education in the GCC region. The College's pioneering curriculum and highly qualified and research active faculty, drawn from top European, US and Australian Universities, are attracting the best and the brightest in the Kingdom. The students are trained to manage change and growth in the public and private organizations through business analytics, information technology and collaborative education. In-class and internship experiences using real-world business problems give students the edge needed to help companies compete in today's global market. Many of our graduates become entrepreneurs while others take on incredible opportunities in the private and public sectors.

We offer two dynamic and transformational academic programs: an MBA with three existing tracks: General, Finance, and Healthcare Management; and three upcoming tracks: Accounting, Human Capital Management, and Marketing Management; as well as an Undergraduate Business Administration Program grounded in the liberal arts. Five undergraduate concentrations are available: Accounting, Finance, Human Resources Management, Marketing, and Operations and Project Management. The College also offers active Executive Education programs tailored to the needs of the Saudi and regional markets. We provide various opportunities to the business community and government agencies to enhance their managerial skills and professional expertise. CoB is also the home of the Corporate Governance Center, which plays an important role in sustaining good economic growth and helping in the realization of the Kingdom's 2030 Vision.

As part of Alfaisal University, the CoB is committed to providing high quality business education at a world-class student-centered research university. CoB also continues to strengthen and broaden its partnerships with the private and public organizations and seek the accreditation of international accreditation agencies. I welcome you to join us and grow with CoB personally and professionally. We invite you to explore, attend and succeed.

Bajis Dodin, Ph.D.
Interim Dean
College of Business
Alfaisal University
Welcome to the Future!

Alfaisal’s MBA program is here to help you set a path to success. We offer world class faculty, many of whom have real world business experience, which they weave into the classroom experience offering the possibility to blend the latest theories with best practice.

Beyond specific core program requirements, you may customize your MBA to tailor it to your specific needs and desires. We offer a variety of courses in leadership, management, marketing, finance, analytics, operations healthcare and accounting to fit the diverse needs of our students. We are very proud of the many successes of our former students; many have gone on to become senior managers and entrepreneurs impacting the development of Saudi businesses, society and beyond. Since global economic development is accelerating and the regional markets are changing, opportunities will be available to those with the right background and skills needed in a modern, complex and competitive environment. Now it’s up to you: set your goals, join one of our MBA tracks and chart your own success.
DISTINGUISHED INTERNATIONAL FACULTY
STUDENT CENTERED
CRITICAL THINKING
ANALYTICAL APPROACH
PROGRESSIVE CAMPUS
INTERNATIONAL ACCREDITATION
CENTER OF RIYADH
KING FAISAL FOUNDATION
MBA Student Profile

Key figures

Students per Cohort - (divided into 2 sections)
70

Average IELTS
6

Average Age
32

Average Years of Work Experience
5

Student Undergraduate Academic Degree

<table>
<thead>
<tr>
<th>Subject</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business</td>
<td>33%</td>
</tr>
<tr>
<td>Humanities</td>
<td>24%</td>
</tr>
<tr>
<td>Computer Science</td>
<td>22%</td>
</tr>
<tr>
<td>Engineering</td>
<td>13%</td>
</tr>
<tr>
<td>Medical</td>
<td>8%</td>
</tr>
</tbody>
</table>
MBA Student Profile

Student Work Experience (Years)

- Above 20 Years: 7%
- Above 10 Years: 16%
- Above 5 Years: 39%
- Less than 5 Years: 38%

Student Professional Experiences

- General Management
- Finance
- Consulting
- Marketing and Sales
- Project Management
- Operations
- Human Resources
- Planning and Accounting
- Quality Management
- Others

Student Professional Background

- Senior Management: 16%
- Senior Executive Management: 10%
- Middle Management: 27%
- Associate: 35%
- Entrepreneur: 12%
MBA Student Profile
Student Industry Background

MBA Student Profile
Companies Represented
Why Alfaisal (Top 4 Reasons)

1. Better Career Opportunities
Alfaisal’s MBA programs provide diverse and comprehensive fields of study allowing graduate students to expand their knowledge and thought processes. There are several core areas covered within the MBA program including Business Analytics, Economics, Human Resources, Marketing and Finance. These areas qualify you to pursue managerial careers in many areas and in the business and public sectors.

2. Networking
The Alfaisal MBA paves the way for you to interact with and learn from senior business executives and leaders. You will meet recruiters, key note speakers, old-school businessmen, new entrepreneurs and innovators - the list is almost endless. The consolidated network of people you will meet during your MBA is sure to prove beneficial in the future.

3. Recognition
Alfaisal University recognized as one of world’s top 200 institutions under 50 Years old by Times Higher Education Young University Rankings 2020 and ranked number 12 in world among Millennial Institutions (i.e. founded in 2000). Alfaisal University is ranked 2nd in the Times Higher Education, MENA Universities ranking.

4. Leadership Skills and Personal Development
In addition to expanding your knowledge in a specific area, Alfaisal’s MBA program may help in gaining soft skills, ranging from team management to strategic thinking. These are must-have career skills, which cannot be taught by course work alone but through a mixture of team assignments and relationships with classmates, professors and mentors.

Partnership for Excellence

[Logos of BAE Systems, BDI, Elm, STC, CMA, King Faisal Foundation, CFA Society Saudi Arabia, Ciba, Ministry of Economy and Planning]
MBA Classroom Experience

Apply what you learn
Alfaisal innovative learning methodologies focus on active-learning using case studies, multimedia simulators, team projects, and the most common analytical tools used in the industry.

Invest in your Future

SEPTEMBER 2 YEARS RIYADH ENGLISH
Master of Business Administration

Specific tracks are designed to meet the needs of the KSA business community. These concentrations are not separate MBA programs; they are made up of the standard nine core courses plus at least five electives required for a specific concentrations.

- **MBA General**
- **MBA Healthcare Management**
- **MBA Finance**
- **MBA Accounting** *(upcoming track)*
- **MBA Human Capital Management** *(upcoming track)*
- **MBA Marketing Management** *(upcoming track)*
MBA General

Vision:
Our aim is to be the first choice among professionals striving to be business leaders

Mission:
Our mission is to develop world-class managerial talent, knowledge, skills and ethics necessary to have a sustainable and transformational impact on business & society

<table>
<thead>
<tr>
<th>Common Core Courses</th>
<th>Sample General Elective Courses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quantitive Analysis</td>
<td>Strategic Business Projects</td>
</tr>
<tr>
<td>Managerial Economics</td>
<td>Entrepreneurship and Innovation</td>
</tr>
<tr>
<td>Organizational Behavior</td>
<td>Negotiation</td>
</tr>
<tr>
<td>Financial Accounting</td>
<td>Managerial Decision Making</td>
</tr>
<tr>
<td>Business Analytics</td>
<td>Supply Chain Management</td>
</tr>
<tr>
<td>Operations Strategy</td>
<td>Consumer Behavior &amp; Insights</td>
</tr>
<tr>
<td>Marketing Management</td>
<td>Leading Organizational Change</td>
</tr>
<tr>
<td>Managerial Finance</td>
<td>Total Quality Management</td>
</tr>
<tr>
<td>Strategic Management</td>
<td>Applied Business Research Project</td>
</tr>
<tr>
<td></td>
<td>Comparative Management</td>
</tr>
</tbody>
</table>

42 CREDITS  9 CORE  5 ELECTIVES
Vision:
Our aim is to be the first choice among professionals striving to be healthcare management leaders.

Mission:
The mission of the MBA Healthcare program is to develop graduates who understand the broader healthcare environment and to prepare them for future leadership and managerial positions in all areas of healthcare; including hospitals, clinics and consulting.

Program Schedule for MBA Healthcare Management

In addition to the nine MBA core courses, as stated above (in which Marketing Management is replaced with Human Resource Management) the following four core courses and one elective course must be completed.

A. Core Healthcare Management Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBA 560</td>
<td>Healthcare Management</td>
</tr>
<tr>
<td>MBA 562</td>
<td>Healthcare Informatics</td>
</tr>
<tr>
<td>MBA 563</td>
<td>Management Control &amp; Performance Measurement</td>
</tr>
<tr>
<td>MBA 567</td>
<td>Healthcare Management Practicum &amp; Seminar</td>
</tr>
</tbody>
</table>
Vision:  
Our aim is to be the first choice among professionals striving to be financial leaders in the Kingdom.

Mission:  
The MBA Finance is a world-class applied degree program bridging theory and practice. The ultimate goal is to enable graduates to participate effectively in managing growth and change in the local and regional economies.

Program Schedule for MBA Finance

In addition to the nine MBA core courses as stated above, the following four core and one elective finance course must be completed.

A. Core MBA Finance Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBA 561</td>
<td>Investment and Portfolio Theory</td>
</tr>
<tr>
<td>MBA 549</td>
<td>Corporate Finance</td>
</tr>
<tr>
<td>MBA 553</td>
<td>Bank Management</td>
</tr>
<tr>
<td>MBA 551</td>
<td>Derivative Securities</td>
</tr>
</tbody>
</table>

B. Elective MBA Finance Courses (one from the list)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBA 540</td>
<td>Islamic Finance</td>
</tr>
<tr>
<td>MBA 568</td>
<td>Financial Econometrics</td>
</tr>
<tr>
<td>MBA 570</td>
<td>Risk Management</td>
</tr>
<tr>
<td>MBA 580</td>
<td>Insurance</td>
</tr>
<tr>
<td>MBA 544</td>
<td>Financial Statement Analysis and Valuation</td>
</tr>
</tbody>
</table>
The International Study Experience adds relevant topics and applications to our domestic and regional solutions.

- Take a class with a group of distinguished scholars at a renowned international business school.
- Work contemporary problems with managers in high performing international corporations.
- Each international study experience carries the same workload as a normal elective course and follows an approved syllabus, which adds both relevant international and academic components to our existing programs.
College of Business Executive Lecture Series has provided Alfaisal University students and guests from the business community and government agencies the opportunity to learn from some of the country’s leading executives as they give talks about their careers and leadership experiences.

**Mr. Suliman AlGwaiz**
Governor of General Organization for Social Insurance (GOSI).
**Lecture:** Planning for a better future.

**Ms. Leanne Caret**
President of Global Services & Support at Boeing Co.
**Lecture:** Leadership at Boeing: Practices and Impact.

**Ms. Esraa Albuti**
Partner - Business Tax Advisory Services at Earnest and Young (EY).
**Lecture:** Development of Tax Concepts and Tax History in KSA.

**H.E. Dr. Tawfiq Al-Rabiah**
Minister of Health for Saudi Arabia, Former Minister of Commerce and Industry.
**Lecture:** How to Start a Business.
Dr. Mohammed Kafaji

Dr. Abdelmonim Shaltoni
“E-payment evolution from a marketing perspective.”

Dr. Brendan John Lambe
“Suicide and the stock markets.”

Dr. Hayfa Tlaiss

Dr. Robert Zacca

Dr. Hayat Khan
“Optimal Contracting under Negotiations.”

Dr. Adnan Abo Al Haija
“Mispricing in the Saudi Equity Market.”

Dr. Hayat Khan
“Mechanism Design from a Social Planner Perspective.”

Dr. Haitham A. AL-Zoubi
“Bond and Option Prices with Permanent Shocks.”

Dr. Ahmed Alanazi
“The relationship between corporate governance and firm’s performance.”
College of Business Faculty

Dr. Bajis Dodin
Dean of College of Business and Professor of Operations Management and Management Science
Ph.D. Production Management and Operations Research, North Carolina State University at Raleigh

Dr. Jan (John) Smolarski
Director of the Graduate Programs and Associate Professor of Accounting
Ph.D. in Accounting, University of North Texas, USA

Dr. Hayfaa Tlaiss
Chair of the Management Department and an Associate Professor of Strategy and Organizational Behavior
Ph.D. in Management, Manchester Business School, UK

Dr. Ahmed S. Alanazi
Assistant Professor of Finance
Ph.D. in Finance, Griffith University, Australia

Dr. Abdel Monim Shaltoni
Associate Professor of Marketing
Ph.D. in Marketing, University of Birmingham, UK

Dr. Haitham A. Al-Zoubi
Chair of the Finance Department and Professor of Finance
Ph.D. in Finance, University of New Orleans, Louisiana, USA

Dr. Mohammed Kafaji
Director of Accreditation and Quality Assurance and Assistant Professor of Project Management
Ph.D. from Sheffield University UK

Dr. Robert Zacca
Assistant Professor of Entrepreneurship
Ph.D. in Management, Cracow University of Economics, Poland

Dr. Saad Alhoqail
Chair of Marketing Department and Assistant Professor of Marketing.
Ph.D. in Marketing, University of Texas, Arlington, Tx, USA

Dr. Mohammed Kafaji
Director of Accreditation and Quality Assurance and Assistant Professor of Project Management
Ph.D. from Sheffield University UK
College of Business Faculty

Dr. Rami Bustami
Associate Professor of Healthcare Management
Ph.D. in Biostatistics, The School of Public Health, University of Leuven, Belgium

Dr. Mario Ferrer
Chair of the Operations and Project Management Department and an Assistant Professor of Operations and Supply chain Management
Ph.D. in Supply Chain Management, CQ University, Queensland, Australia

Dr. Nourah Abdulaziz Alfayez
Assistant Professor of Management
Ph.D. in Management and a Minor in Applied Statistics, New Mexico State University, Las Cruces, NM, USA

Dr. Adnan Abu Alhaija
Associate Professor Finance
Ph.D. in Finance, University of Vienna, Austria

Dr. Hayat Khan
Director of Undergraduate Programs and Assistant Professor of Economics
Ph.D. in Economics, University of Melbourne, Australia

Dr. James Christopher Ryan
Associate Professor of Management
Ph.D. in Human Resource Management & Organizational Behaviour, Dublin City University, Ireland

Dr. Brendan John Lambe
Associate Professor of Finance
Ph.D. in Finance, University of Leicester, UK

Dr. Mashhour Mourad
Assistant Professor of Finance
Ph.D. in Islamic Economics, University of California, Los Angeles, USA

Dr. Ashley Carreras
Assistant Professor of Operations & Project Management
Ph. D. in Management Sciences, Leicester University, UK
College of Business Faculty

Dr. Necati Aydin
Professor of Economics
Ph.D. in Education and Ph.D in Economics, Florida State University, Fl, USA and Gazi University, Turkey

Dr. Rahma Lahyani
Assistant Professor of Operations Management and Management Science
Ph.D. in Operations Research, École Centrale de Lille, France

Dr. Hesham Albarrak
Assistant Professor of Accounting
Ph.D. in Accounting Griffith, University, Australia

Dr. Sheraz Alam Malik
Assistant Professor of Operation & Project Management
Ph.D. in Management Sciences, Supply Chain, University of Kent, Medway, UK

Dr. Welf Weiger
Assistant Professor of Marketing
Ph.D. in Marketing, University of Gottingen, Germany

Dr. Abdullah I. Al Sharif
Instructor of Healthcare Management
Master Degree in Health Administration, Washington University in Saint Louis, Missouri, USA

Dr. Dmitry Mikhailovich Khanin
Associate Professor of Management
Ph.D. in Strategic Management, University of Maryland (College Park), USA
Explore Benefits & Resources

Alumni Association
More than +2000 alumni are part of the Alfaisal Community. Upon graduation you become a member of Alfaisal’s Alumni directly. The Alumni Association is represented by an official board. Graduates can learn more about the Alumni Association and how to apply by contacting the APR team.

Continues Learning
After finishing your MBA, you will be able to continue your education through available classroom activities. Examples include: business updates, workshops, conferences and seminars. Alumni services are focused on offering you practical benefits in the form of ongoing networking opportunities and the pursuit of lifelong learning.

A Unique Network of Contacts
Alfaisal organizes various events; including masterclasses, networking events and club chapter meetings. Our community is also accessible on major social media networks. The interactions and connections between Alfaisal alumni are very important in becoming successful.
Back in 2015, I did not even know that Alfaisal University offered such a program. I am so thankful for the one who recommended it to me. Throughout the two years in the program, I obtained new skillsets and had a great experience and exposure to real business challenges. This was in a very motivating environment with opportunities to network with great diverse people from different backgrounds. Being part of such a program would defiantly help anyone advance in their life and career.

The MBA at Alfaisal was one of my most enriching learning opportunities and had a significant impact on my career. I managed to acquire a solid business acumen with as much hands-on experience as possible. The MBA at Alfaisal did not only offer learning opportunities in the classic classroom settings, but also encouraged intriguing conversations between faculty and the MBA candidates. My time at Alfaisal allowed me to build my network around different sectors in Saudi Arabia and to get to know people who inspire me every time we sit together.

As a graduate from Alfaisal MBA program, I gained a variety of skills by interacting with highly experienced faculty members and had the opportunity to work with my peers from different backgrounds. The diverse course offerings of the program helped me lay down a solid foundation for achieving a successful career.

I started my MBA in 2014 at Alfaisal University, with an aim to acquire the best knowledge and best practices in Business Management. I have also made very excellent connections and met higher profile colleagues who inspire me a lot.
Alumni Benefits

CAMPUS ACCESS
LIBRARY PRIVILEDGES
NATIONAL AND INTERNATIONAL LEARNING OPPORTUNITES

JOB HUNTING
MENTORING SUPPORT
SPECIAL RATE ON EXECUTIVE EDUCATION

CAREER PATH TRACKING

Be the Game Changer
& Take Charge of Your Career

When you leave the Alfaisal MBA program, you will be proficient in functional skills such as strategic management, analytics, finance, accounting, and marketing. Our MBA also aims to help you develop your critical thinking and problem-solving skills in different business environments and in specialized areas of expertise. You will have the soft skills, cultural intelligence and political acumen to navigate the complex world of business and maneuver around obstacles and spot opportunities for change in existing companies. You will be able to create new business ventures within an existing firm or start your own business.
The objective of the admissions process is to select motivated students with high potential for success and leadership in their chosen field. Alfaisal admissions process is based on the review of your application materials as well as interviews with our admissions and academic team to ensure a good fit between the program and your preparation and career interests.

**Step One:**
Start your application process through our online application system.

**Step Two:**
Our admissions and academic team will review your application and documents.

**Step Three:**
If you are deemed qualified, you will be invited to our MBA office for an interview.

**Step Four:**
Alfaisal's MBA Office will make a final decision on your application and inform you via email.
Admissions Requirements

- **Bachelor's degree**
  
  Minimum grade average of Good

- **English Proficiency Test**
  
  IELTS Minimum Total Bank Score: 6;
  Or TOFEL Minimum Band score of at least 70

- **Standardized Tests**
  
  Above National Average on GMAT or GRE.
  Or Minimum 70 in Post-Graduate General Aptitude Test.

- **At least One Year of Professional Experience**
- **Two Letters of Recommendations**
- **On-campus Interview**
Application Checklist:

Before you submit your application online, make sure to have scanned copies of the following:

- Bachelor degree graduation certificate.
- Official Bachelor Degree transcripts of all college-level course.
- TOEFL score record or IELTS score record (The University offers the OOP exam for those who did not take the TOEFL or IELTS).
- GMAT or GRE score record or Graduate Qudrat result.
- National ID for Saudi or an official residency (Iqama) for non-Saudi student.
- Two Recommendation Letters (Professional or Academic).
- Passport.
- Resume.
- Personal Photo.

Tuition Fees

Application Fee: SAR 500

MBA Program Tuition Fees

- Total Cost of Master of Business Administration (42 CHs): SAR 200,000.
- Cost per credit hour (CH) for Graduate Programs: SAR 4,762.
- Students are allowed to repeat a maximum of 6 CH during their study without incurring extra fees.
Connect with us!

Connect with us the way you want.

Office of Graduate Business Programs (MBA Office)

Tel: + (966) 11 215-8907
MBA@alfaisal.edu
https://research.alfaisal.edu/gs-programs

Office of Research & Graduate Studies (ORGS)

UAN: 920 000570, 920 000 510 (Local)
+(966) 11 215 7777 (International)