IE University students start to receive employment offers even before they have graduated. While many alumni are recruited by major multinational companies, others prefer to join small and mid-sized companies and startups. In addition, some students choose entrepreneurship as a career choice and start a business while studying at IE University or shortly after graduation, building and managing their own companies.
IE University’s international recognition, coupled with the partnerships it holds with leading companies and institutions, enables graduates to compete for top positions internationally. We help our graduates launch their careers across industries and across the globe. By supporting our students’ professional and personal growth, we help them achieve success in their field of choice.

IE University’s Talent & Careers team provides graduates with exclusive resources to find job offers, and has remarkable connections with global employers. With personalized guidance, career advice and one-on-one sessions, Talent & Careers gives graduates the best possible opportunities to launch their career.

95% of IE University’s Class of 2018 job seekers reported they were currently working.

2018 data reported by students 6 months after graduation
“We are delighted to see that our graduates are in strong demand in the labor market”

Carlos Díez Rodríguez
Director of IE University Talent & Careers
Key Employability facts

- 25% of graduates are pursuing further education
- 43% of job seekers work outside their country of origin
- 20% of non-Spanish job seekers stayed to work in Spain
- 5% of graduates launched or joined a startup

2018 data reported by students 6 months after graduation

+100 companies recruited at least one IE University graduate
Employment by region

2018 data reported by students 6 months after graduation

Spain 61%
Europe 27%
Asia 5%
Latin America 3%
Middle East & Africa 2%
North America 2%
Employment by sector

2018 data reported by students 6 months after graduation

- Financial services: 30%
- Consulting: 18%
- Consumer goods: 10%
- Architecture & design: 5%
- Industry: 5%
- Government: 4%
- Startups: 1%
- Law: 1%
- Technology, media and telecommunications: 10%
- Other sectors: 9%
- Advertising & communications: 3%
- Law: 1%
- Technology, media and telecommunications: 10%
- Other sectors: 9%
- Startups: 1%
- Law: 1%
Jasmína Orlická, from Czech Republic, is working as a Digital Executive at Havas Prague in Czech Republic. She is a graduate of the Bachelor in Communication and Digital Media.

Pablo Jódar, from Spain, is working as a Global Investments Analyst at JPMorgan Chase & Co. in Switzerland. He is a graduate of the Dual Degree in Business Administration and Laws.

“IE University gave me the opportunity to learn from the most capable professionals in the industry while also helping me to grow my personal network with a range of people from different backgrounds. Also, thanks to the methodology applied in the bachelors, I had a smooth transition into the professional world.”

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Maud Germain, from France, is working as a Junior Officer at UNIDO Brussels Office in Belgium. She is a graduate of the Bachelor in International Relations.

Luis García de la Cruz, from Spain, is working as an HR Advisor at Nike in Netherlands. He is a graduate of the Bachelor in Psychology.

Sharai Mpofu, from Zimbabwe, is working as an Analyst at ThirdWay Africa in Zimbabwe. She is a graduate of the Dual Degree in Business Administration and Laws.

Arturo Jiménez de Parga Alcubilla, from Spain, is working as a Business Analyst at McKinsey & Company in Spain. He is a graduate of the Dual Degree in Business Administration and Laws.

“At IE University, we learn how to think, criticize, and analyze different points of view. Our teachers taught us the importance of rigor and the need to always enquire and the diversity at IE University allowed me to grow within a multicultural environment. My studies gave me the tools to understand and analyze current world issues and I now apply them in my day-to-day.”

“IE University’s values are very similar to the values Nike looks for in employees: proactivity, innovation, creativity, and most importantly, passion. Having these ideals and values has been extremely important and beneficial in the workplace.”

“Meeting the demands of the challenging Dual Degree program required a level of stamina which I’ve found to be invaluable during my time in the professional sphere, especially in consulting. The chance to undertake an internship during my studies was also useful as it enabled me to make a more informed decision about my future, post-graduation.”

“In a complex, dynamic, and multicultural workplace, where organizations are becoming more global, team-based, and client-centric, IE University has definitely provided me with not only the technical capabilities to successfully start my professional career but, most importantly, with the interpersonal skills needed in order to build long-lasting relationships and create a positive impact from day one.”

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Valentina Clara Rojas, from Spain, is working as an Area Manager at Amazon in Spain. She is a graduate of the Dual Degree in Business Administration and International Relations.

“While studying at IE University you learn how to become the best version of yourself. The university provides you with the skills and capabilities you’ll need when pursuing careers at large multinational companies that are focused around a strong corporate culture.”

Masa Gulic, from Slovenia, is working as a trainee at Nuvolari Lenard in Slovenia. She is a graduate of the Bachelor in Architectural Studies.

“IE University has helped me to discover the wider possibilities of architecture as a profession. I have learned that, to be successful, we must not rely on simply having knowledge, but to be aware of all aspects surrounding business knowledge, entrepreneurship, networking, etc. I have IE University to thank for this.”

Carola Borsetti, from Italy, is working as an Associate Consultant at Bain in Italy. She is a graduate of the Bachelor in Business Administration.

“IE University not only offered me an engaging and practical classroom experience, but also the opportunity to form social bonds with like-minded international students.”

Maximilian Lavin, from Sweden, is working as a Real Estate Analyst at Goldman Sachs in United Kingdom. He is a graduate of the Bachelor in Business Administration.

“IE University helped me to develop critical thinking skills as I was constantly being challenged by my professors and peers. Furthermore, the international and diverse environment—a core characteristic of the university—gave me the mindset of making sure I always raise the bar in all aspects of my professional life.”
Felipe Izquierdo, from Colombia, is working as an Associate at The Boston Consulting Group (BCG) in Colombia. He is a graduate of the Bachelor in Business Administration.

Nicolas de Montauzon, from Spain, is working as an Investment Banking Analyst at PJT Partners in United Kingdom. He is a graduate of the Dual Degree in Business Administration.

“IE University helped me to achieve professional success. Firstly, I had the chance to explore different career paths and gain a better understanding of the market, helping to prepare myself for any thorough recruitment processes. Secondly, the IE University curriculum gave me the practical knowledge I would need for my career and the immediate confidence to step into the consulting role.”

Nicolas de Montauzon

“I definitely recommend working at a startup or small company during your time at university.”

Elliot Roazen, from the United States, is working in Acquisition Marketing at THE HUB (Unilever) in the United States. He is a graduate of the Dual Degree in Business Administration and Laws.

What company do you work for?
I work for Unilever’s innovation accelerator called The Hub. Located in downtown Manhattan, NYC, The Hub is an innovation department for Unilever’s beauty and personal care brands.

What impact are you having at the company where you work?
I am the Acquisition Marketing expert at The Hub, and therefore drive innovation for multiple beauty and personal care brand projects, including TRESemmé, Dove, and many more.

What are the most important things you have learned during your time working for Unilever?
The most important thing I have learned is how to effectively manage a project using agile methodologies.

What are the most relevant skills you use in your day-to-day tasks?
As a marketing expert, a lot of time and energy is spent trying to convince different stakeholders of your vision for your products or campaigns. Therefore, I focus the majority of my time improving my presentation and communication skills.

What tips or advice would you give to other students applying for a job?
I definitely recommend working at a startup or small company during your time at university. I studied the most demanding degree at IE University (Dual Degree in Business Administration and Laws) and still managed to have a lot of time to work at start-ups and learn valuable skills. Now that cloud services and communication tools such as Slack and Skype exist, you can work remotely for companies all over the world as long as you have a laptop and wifi.
Some companies and organizations that hired Class of 2018 Graduates

EY, Deutsche Bank, CEPSA, UNIDO, BAIN & COMPANY, havas prague, Deloitte, L’Oreal, Santander, GRAYLING, CHANEL, IBERDROLA, BCG, Morgan Stanley, PJT, amazon, SANDOZ, BBVA, Expedia, LinkedIn, BNP PARIBAS, Colgate, J.P.Morgan, Bank of America Merrill Lynch, McKinsey & Company, GUCCI, Nike, citi, pwc, carfy.es, Google, LAZARD, LLORENTE & CUENCA, UNEP, and more...
Recruiter’s opinion

Laura Juan Arroyo
Recruiter at Amazon based in London

What company do you work for and what do you like most about it?
I work for Amazon Operations. What I like the most is the meritocratic nature of Amazon and how much autonomy and accountability every employee demonstrates towards delivering the best experience for the customer.

What do your day-to-day activities involve?
My day-to-day activities include speaking to a variety of candidates and hiring managers. I ensure we are hiring the right people and that we are connecting with the correct audience.

What does your company look for when recruiting recent university graduates?
We look for people who follow Amazon’s values, which include things such as ownership and bias for action. They must also have the ability to think big and have a knack for inventing and simplifying.

What are the most important skills that a candidate must have to succeed in your company?
The most important skills to succeed are motivation to learn new things and the ability to deliver results.

What trends in higher education are redefining your approach towards the recruitment process?
The main trend that we are following at the moment reflects the trends seen in both education and in today’s society, which is to strive for an ever-increasing level of diversity from all perspectives.

What is the biggest challenge you face when recruiting new employees?
The biggest challenge we face is trying to educate new team members on Amazon’s message. We may be a big company, but really we are a collection of startups within one multinational corporation.

What advice would you give to future candidates interested in working at your company?
The best advice I can give to anyone striving to join the Amazon team is to do their research on Amazon’s values, and to figure out whether they are a good match based on their core values.
At the heart of IE University lays an entrepreneurial spirit. We champion new ways of thinking and create an environment where students can unleash their creativity, push boundaries, and venture into the unexplored. Students are encouraged to start new initiatives, and they are provided with the resources and training they need to be successful. We continually strive to encourage an entrepreneurial mindset and develop the capabilities that enable our students to make valuable differences to society.
What is eGoGames?

eGoGames is the first platform in Spain that turns skill-based mobile games into eSports. We have developed a software that can be integrated into games like an SDK; our product brings a common interface to all games, and uses an algorithm, patented in different countries, that guarantees our competitions are all 100% skill.

Our product is based on three main components:
- Matching players with the same skill level
- Motivating players with real-money prizes
- Broadcasting (streaming) games

How did you get the idea or concept for eGoGames?

I studied Business Administration and Laws at IE University. In my third year, when I could do an exchange, I went to the University of Havana as a “visiting” student for the second semester. When I got to Havana and found that I didn’t have access to the Internet all the time, I downloaded a ton of offline games and got really good at them. When I got back to Madrid I realized that I had erased all of the games on my phone, and that was when I thought that if I had won money with them, I would have continued playing them. That was how I got the idea for eGoGames.

What do you do at eGoGames and how has the company grown?

I am the co-founder —along with one of my best friends from my childhood, Baldomero Sánchez Granadino— and the CEO of eGoGames. We began by hiring a technical team which allowed us to develop the algorithm that we patented and a beta product that we were able to show to early investors. With that done, we started building the entire infrastructure: creating the business plan with KPMG; looking into all of our legal requirements and accounting with PwC; undertaking the cybersecurity for the platform with Deloitte; and creating a marketing plan with Publicis Groupe. With this team and diversification of our suppliers, we raised our first round of financing (pre-release) in July with an initial valuation of €3 million, incorporating great people. Since we raised this round, we have continued to grow the team to the 27 employees on staff that we have today. We use BBVA and PayPal for our payment gateway, and we have the in-store release, with several interesting games, scheduled for late November.

What does entrepreneurship mean to you?

If I were to sum it up in two words, I would say courage and confidence. You have to be more motivated than the other people working with you, because no one will have more faith and enthusiasm for the project than you. Especially in the early stages, investors are investing in the team and the people, and showing confidence, trust, and the drive to take your project to the top is absolutely essential. There are some decisions that are better than others, but my advice is to always make decisions yourself; sensitive decisions that could jeopardize your business, are those that define a leader. You have to have the courage to do what you think is right, regardless of the outcome, and of course believe in it yourself, as the person who most trusts you and the team you have at your side.
What is Lawyers Litigation Finance?
Lawyers is a broker specialized in litigation funding transactions. At its core, litigation funding uses the asset value of litigation to secure financing from a third party, either to finance the litigation itself, or for other business or personal purposes.

We work side-by-side with clients and law firms who are actively seeking financing. Our efforts extend through every step of the funding process - from information gathering and funder selection through to drafting contracts and deal closing.

How did you come up with your idea or concept for Lawyers Litigation Finance?
The idea came from an article I read about 2 years ago in the Spanish newspaper “Expansión”, which pointed out that several international investment funds wanted to finance lawsuits and arbitrations in Spain. While it is a very active business area in the Anglo-Saxon world, it is practically non-existent in our country.

What do you do at Lawyers Litigation Finance and how has the company grown?
I am in charge of strategy, deal origination —identifying investment opportunities in the market— and managing investor relations.

What does entrepreneurship mean to you?
Entrepreneurship is a great way of making a positive impact on society. It is the driving force for good in the world.

What is your advice to anyone who is considering a career as an entrepreneur?
Change your way of thinking. If you want to become an entrepreneur, you need to start seeing the world through different lenses. Train yourself to become more observant and pay close attention to the problems around you. Suddenly, you might surprise yourself and think of questions like: how can we solve this? How can we improve that? Then, once you have developed an entrepreneurial mindset, you will be prepared to face challenges and capitalize on all opportunities.

Ángel Guirao from Spain is CEO & Founder at Lawyers Litigation Finance in Spain. He is a graduate of the Bachelors of Laws.

“If you want to become an entrepreneur, you need to change your way of thinking and start seeing the world through different lenses.”
What is FunCup Iberica?
FunCup is an endurance car racing championship originating from Belgium. It's a “one-make” series which, since 1997, has successfully expanded to both France and the UK. The aim of the FunCup championship is to offer the most affordable, accessible and equal proposition within the car racing landscape. Being a “one-make” series means that it is in fact the drivers who will make the difference on the track, not the size of the team’s or driver’s wallet. Additionally, the car must be built to last and the final maintenance costs must remain low. The car mirrors the looks of an old Beetle and not much more; it has been built with racing components from beginning to end. “FunCup Iberica” is the result of bringing this famous championship to the Iberian Peninsula as a cheaper and more equal racing proposition than what is currently available here.

What is unique about your business?
The FunCup championship is the only car racing championship in the world that allows passengers in the car while racing. Thus, offering a unique opportunity for the public to not only sit in a race car but to experience it on a track, surrounded by all the other cars racing. On top of that, it sets the ground for a sponsor-friendly structure as the sponsors themselves, or their clients, can be in the car as well and become fully immersed in the experience. It is a proposition that is unique to FunCup and as an economically invalid driver I can assure you it's a significant argument when looking for sponsors.

What does entrepreneurship mean to you?
A lot actually. To me, it’s a decision on how to structure and value your time and how to accept the compromise of working longer and harder than in a normal job. I love, and my schedule is as flexible as I want it to be. There are a lot of barriers to overcome and sometimes you may question yourself, but at this point I don’t see myself doing anything other than this.

What is your advice to anyone who is considering a career as an entrepreneur?
Do it. You must choose a career as an entrepreneur doing something that you love. Consider something you would be happy to do every day without getting paid and once you find it, find a way to do it and get paid for it.

“...You must choose a career as an entrepreneur doing something that you love because otherwise I personally don’t see the point. Consider something you would be happy to do every day without getting paid and once you find it, find a way to do it and get paid for it. You’ll have less problems dedicating so much time to your business because you’ll truly enjoy it. This is a crucial part because the success of it rests entirely on your own shoulders.”

Guillaume Campos
from Belgium, is Founder of FunCup Iberica in Spain. He is a graduate of the Bachelor in Communication and Digital Media.
For me, it all started when we were at IE University. We had to start applying for our first internship experience, we realized how our age really limited us. At that time, the economic crisis that hit Spain caused a tremendous lack of hope and motivation among the younger generations. We had two options: either go with the negative flow or; build an alternative solution to truly empower the youth, unleashing our full potential. We then understood that this was our chance to demonstrate everything our generation was capable of.

We then decided to organize a global event in Madrid where we managed to gather more than 200 young minds from all around the world. Companies such as Telefonica, Iberdrola, and Endesa sponsored us and thanks to the influence of some of the speakers we invited, we were featured in The New York Times and the Paris Match Magazine, among many others. This was the very beginning of an adventure that we would have initially never expected to start together. The success behind our rapid growth lies in the enormous talent our team has. We are certain that they are the driving force behind every single result we have achieved up until now. Aligning their talent with a clear vision is the perfect formula. This formula demonstrates how we have come this far in the space of only four years.

What does entrepreneurship mean to you?
Entrepreneurship is way more than simply setting up a company. It is an attitude towards life. After these four years, we have probably gone through multiple experiences that we could never have expected to face. Nevertheless, we were able to learn so much from each of them. However, it not only has to do with fighting for someone’s passion and turning that into reality. It is key to keep in mind that entrepreneurship means nothing if we are not capable of generating and delivering value for someone else.

“Entrepreneurship is an attitude towards life. It is key to keep in mind that it means nothing if we are not capable of generating and delivering value for someone else.”

What is Trivu? What service(s) does it offer?
Trivu is a talent platform which, by connecting people and organizations, supports the latter in their transformation process. Our “Open Talent” approach to tackling challenges has enabled us to create a connected ecosystem of numerous opportunities to very talented people.

We generate comprehensive strategies in order to create new brand experiences that connect clients, channels and platforms, and products and services in a seamlessly, effortless way.

How did you come up with the idea or concept for Trivu?
It all started when we were at IE University. When we had to start applying for our first internship experience, we realized how our age really limited us. At that time, the economic crisis that hit Spain caused a tremendous lack of hope and motivation among the younger generations. We had two options: either go with the negative flow or; build an alternative solution to truly empower the youth, unleashing our full potential. We then understood that this was our chance to demonstrate everything our generation was capable of.

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“Entrepreneurship is an attitude towards life. It is key to keep in mind that it means nothing if we are not capable of generating and delivering value for someone else.”
Marc Laurin and Paul-Hugo Thiboult
both from France, are Co-founders at BnGet in United Kingdom. They are graduates of the Bachelor in Business Administration.

What is BnGet?
BnGet is a UK-based luxury prize competition company that gives people the chance to win their dream holiday for the price of a coffee. Competitions are run through a traditional game of Spot the Ball in which the winner wins a holiday.

Each competition features nine all-expense-paid luxury holidays. Winners choose from nine destinations; stay in iconic five-star hotels and enjoy free flights and a private chauffeur throughout their travels. All of our holidays are organized by two of the largest high-end luxury travel agencies: Kuoni and the Black Tomato Agency.

How did you get your idea or concept for BnGet?
Our entrepreneurial journey began when we were 18 years old when we acquired a business using debt financing on Instagram. In less than 24 months, we grew our following from 0 to 2 million followers through organic growth and acquisitions. Every day, thousands and thousands of users were giving likes to the luxury lifestyle pictures we were re-sharing. People admire influencers who share their holiday photos on social media as they cannot indulge in such luxuries as easily for economic reasons. We quickly realized how our followers felt and decided to create BnGet. The feedback from our followers not only presented us with a potential solution for those who are not able to afford their dream, but it also acts as a leverage to promote our venture.

What do you do at BnGet and how has the company grown?
We both take care of the overall strategy and fundraising for BnGet. On a day-to-day basis, Marc leads the operations while PH manages all financial and legal concerns. Another member of the founding team, Sebastien Delaney, a UK Youtuber who left IE University in his first year, is the brand ambassador for the company. Two years ago, an additional partner, Rodrigue Buisson, joined BnGet and is now in charge of Marketing & Sales.

What does entrepreneurship mean to you?
Entrepreneurship for us means that one idea is not enough. You need to be an expert in your industry and use this knowledge to add value. We were certainly not masters in our industry when we started BnGet, but it is for this reason that it took us over four years to build our foundations. Looking back, we were lucky to be delayed by issues with paperwork as the BnGet’s version that we had at first was clearly not viable.

What is your advice to anyone who is considering a career as an entrepreneur?
Education and work experiences are extremely important. It is crucial to gain knowledge and experience to be a master in an industry before becoming an entrepreneur in it. Don't try to find an idea for the sake of founding a company. Go out there and aim at identifying pain points or potential gains and financing will come your way; you will be the most suitable person to solve this issue. Don't get us wrong, having an entrepreneurial mindset is key for professional success—whether it is inside or outside a corporation—and if you already have a viable idea, just go for it.

“It is crucial to gain knowledge and experience to be a master in an industry before becoming an entrepreneur.”
What does entrepreneurship mean to you?
For me, entrepreneurship is to enter the jungle with a destination in mind. You get certain tools to start off with, and a plan on how you “think” the best way to get there is. However, as soon as you begin the journey you’ll realize you’re lost. You’ll need more tools which only time can provide you with (experience), and your plans will change - there’s no doubt about it. I’m still lost in the middle of the jungle, figuring out how to get to my destination. However, with the right team, knowledge, and experience, I believe the jungle is becoming more familiar each day and the destination is seeming closer and closer.

What is your advice to anyone who is considering a career as an entrepreneur?
Establish processes in your company’s departments. At the beginning, this may seem useless. Nevertheless, we believe it is the right moment to do so if you want to scale your business and cope with the growth that will follow. Also, make sure to enjoy the process. It is full of ups and downs and even some disappointments. You’ll be pushed out of your comfort zone plenty of times, but, at least for us, it has been totally worth it!

What is Quadriga?
Quadriga is a company that offers innovative leasing services. We specialize in financing high-end vehicles to customers and offering an all-inclusive, state-of-the-art service. This innovative service is called Motion Concierge. Our customers receive a luxury vehicle of their choice. Meanwhile, a personal Concierge ensures both the needs of their vehicles and their personal needs are satisfied, therefore, making their lives easier. Other services we offer include: vehicle fleet consulting for companies (with Motion Concierge), traditional leasing and sale & leaseback.

What is unique about your business?
What makes Quadriga unique is our service — Motion Concierge — which has two main added values:

- All-inclusive Service: the Concierge ensures our customers receive the following services: vehicular registration, environmental verifications, maintenance, gasoline, electronic tolls, accessories, a driver, bulletproof vehicles, among others. The customer decides which services they want to include.

- Tax Benefits: it maximizes our customers’ tax benefits, making it extremely attractive and competitive, especially in comparison to the other options for car acquisition.

“Make sure to enjoy the process. It is full of ups and downs and even some disappointments. You’ll be pushed out of your comfort zone plenty of times, but, at least for us, it has been totally worth it!”

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Eduardo Dillon and Bernardo Dillon both from Argentina, are Managers at Quadriga in Mexico. They are graduates of the Bachelor in Business Administration.
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