AIX-EN-PROVENCE
ANGERS
BORDEAUX
LYON
PARIS
STRASBOURG
BUDAPEST
SHANGHAI

NEXT INTAKE
SEPTEMBER
2023
Welcome to your Future

ESSCA is a global-triple-crown Business School. We are future creators, empowering and inspiring our ethically-minded students to express their talent. ESSCA is where responsible leaders develop the critical and creative thinking skills to excel in some of the most dynamic sectors of modern-day business.

Why Choose ESSCA?

Great things happen at ESSCA: our commitment is to inspire our students to achieve their goals while enabling them to make memories that last a lifetime.

Pioneering courses with expert input: at ESSCA we believe in bringing research and the world of practice into the classroom. We integrate real-world expertise into all our programmes, with partner business organizations involved in the design and delivery of the courses.

As part of the ESSCA ODYSSEE 20/24 strategic plan, we expect to welcome 8,200 new students by 2024, of which 20% will be from overseas.

Accreditations

ESSCA is among just 1% of business schools in the world to hold AACSB, AMBA and EQUIS accreditation. This triple crown is a guarantee of excellence - a degree with us will be internationally recognised.

Rankings

1st
In France, in the ranking of the best post-baccalaureate schools for its 5-year Masters programme and its Bachelor in International Management (Challenges magazine, Dec. 2022)

1st
For Business Engagement (L’Etudiant Magazine, 2020)

8th
At the cutting edge of responsible management education: ranked 8th in the world for the number of research publications aligned with the Sustainable Development Goals of the United Nations (Financial Times, December 2020)

60th
World Top 100: ranked 60th in the world for Management Studies (Financial Times Master in Management Rankings 2022)

Award-winning teaching innovations
ESSCA has received numerous awards from industry and education experts for the quality of our online teaching initiatives.
International Learning Environment

Our international Faculty deliver a unique, panoramic view of current issues of business and management, bringing different perspectives and guiding students to put their theoretical learning into practice through national and international work placements and internships.

Join a Vibrant Community that cares

We pride ourselves on being a dynamic, supportive, global community with nearly 18,000 alumni present world-wide. ESSCA counts Nearly 7,000 students on our campuses in France, Hungary, and China, including a vibrant community of international and exchange students. We have learnt from experience that studying abroad can be a daunting experience, so we provide support to international students before and on arrival to our campuses.

ESSCA has recently been awarded the Campus France “Bienvenue en France” certification for the quality of the international student experience.

Student Life

At ESSCA, your involvement in student clubs and societies is an integral part of the educational project. We are highly committed to ensuring our students’ well-being, and will encourage you to play an active role in our vibrant student community. Our aim is to help you develop new skills through rewarding and inspiring projects.

With over 70 clubs and societies at ESSCA, you’ll have plenty of opportunities to get involved in extracurricular activities. International students are particularly welcome to join a club or society, actively experiencing what makes studying at ESSCA such an unforgettable experience.

Getting involved in student life will provide you with learning experiences that go beyond the classroom. You’ll develop key business skills such as project management, solidarity, teamwork, learning to manage responsibilities and the fundamental pleasure of working together and being useful.

Develop your Employability

At ESSCA, our programmes are designed to develop your skills further, providing you with a business acumen that is highly valued by employers. We aim to ensure that our students stand out as exceptional candidates in the global marketplace. Thanks to the school’s international outlook and strong link with local and international business we offer our graduates unrivalled opportunities to become leaders in their fields and make valuable contributions to society.

Dynamic Networks

ESSCA has recently been awarded the Campus France “Bienvenue en France” certification for the quality of the international student experience.

- **18,000 Alumni**
- **2,500 Partner companies**

A Successful Career

93% of our graduates are in work within less than 3 months

91% were employed by the company of their choice

38th Master’s ranked 38th worldwide for salary increase in percentage terms 3 years after graduation (Financial Times ranking, 2020)
Acquire advanced management understanding and skills, along with specialist knowledge in Management, Finance or Marketing to enhance your international employment and career development prospects.

The Ideal Course for an All-Round Business Professional

This 2-year programme is designed to significantly enhance our students’ prospects for employment and career development. Its structure equips students with a broad range of advanced management understanding and skills during the first year before offering specialist modules in Management, Finance or Marketing.

Throughout this programme, students learn alongside world-leading professors, whose research is changing the face of responsible business and management practice. Their constant focus on the realities of international business, plus the opportunities offered thanks to the mandatory internship, that can be done abroad or in France, ensure that our students develop a unique understanding and perspectives of business.

Why this Programme?

- Highly accessible for students with no previous business background
- A broad range of specialist options designed to significantly enhance your prospects for employment and career development in the field that specifically interests you
- A triple crown programme that offers outstanding value

Double Degree Qualification MiM + MSc

Study for a Master in Management and an accelerated MSc of your choice lasting just one extra semester, graduating with a double degree qualification in 2.5 years! Please contact us for more information about this fast-track option.

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## Career Perspectives

Graduates are primarily destined to positions of:

**International Business**: export manager, import & export executive, export area manager, international brand manager, international advisor, supply chain manager.

**Sustainable Management**: international business manager, international operations manager, international marketing manager, international sales and account manager, sustainable development director, consultant in sustainable sourcing and procurement, manager climate change and sustainability, corporate social responsibility specialist, sustainable finance manager.

**Entrepreneurship**: involved in starting up new businesses or business development: business developer, project and project portfolio manager, activity manager, development (area or key account) manager.

**Finance**: consultants, financial analysts or financial auditors in audit firms or investment banks, with a particular focus on financial analysis, international accounting standards and portfolio management, internal auditing, financial analysis, project financing.

**Marketing**: key account manager, project manager, media manager, community manager and Real-Time Bidding (RTB) manager.

### Programmes

- **SEMESTER 1 Advanced Management Skills**
  - Common English track — Courses: Information Systems Management, Data Analytics and Market Dynamics, Leadership, Strategy, CSR and Ethics, Finance management — All campuses

- **SEMESTER 2**
  - Choice of a field to develop a more deep-seated expertise

- **AIX-EN-PROVENCE**
- **ANGERS**
- **BORDEAUX**
- **BUDAPEST**
- **LYON**
- **PARIS**

**SEMESTER 1**
- 1 choice from 12 specialisations
  - Sustainable management
  - International business management
  - International operations management
  - International marketing management
  - International sales and account management
  - Sustainable development director
  - Consultant in sustainable sourcing and procurement
  - Manager climate change and sustainability
  - Corporate social responsibility specialist
  - Sustainable finance manager

**SEMESTER 2**
- 6 months internship

### Programme in English or in French

**Career Perspectives**

- **International Business**: export manager, import & export executive, export area manager, international brand manager, international advisor, supply chain manager.
- **Sustainable Management**: international business manager, international operations manager, international marketing manager, international sales and account manager, sustainable development director, consultant in sustainable sourcing and procurement, manager climate change and sustainability, corporate social responsibility specialist, sustainable finance manager.
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- **Marketing**: key account manager, project manager, media manager, community manager and Real-Time Bidding (RTB) manager.
MSc in Global Business Management
PARIS

Even if you have not studied business or management before, this programme will equip you with the international business expertise, vision and management skills for a successful career in organisations operating globally.

Become an Innovative Business Manager

Prepare for senior management positions at companies operating in a global business context. Employers are increasingly looking for graduates with the technical expertise and skills to manage projects in multinational business environments. This programme will equip you with the techniques and knowledge to become an innovative professional manager with a global vision. We’ll also help you develop awareness of the challenges faced by firms working with multicultural teams in international business environments. You’ll experience a real-world export consultancy project, engaging with the companies that are shaping the future of French industry, and participating in a field trip to Europe to enhance your awareness of international business. Finally, you’ll have unique opportunities to collaborate with classmates from multicultural backgrounds who bring new and diverse perspectives to modern-day business.

Course Structure

The programme lasts 12 months and includes:

- 450 hours of on-site teaching
- 2 semesters in Paris totalling 60 ECTS
- A company export project for a global business organisation, and a master’s dissertation totalling 30 ECTS

**SEMESTER 1**

Induction seminar
You will follow 4 courses of 30h during the first month of the programme to acquire the fundamentals in finance, marketing, management and in law or statistics regarding your background. These courses can be followed on site or from your home country.
- Fundamentals of Management
- Advanced Management Skills
  - Information Systems Management
  - Data Analytics and Market Dynamics
  - Leadership
  - Strategy
  - CSR and Business Ethics
  - Finance Management

**SEMESTER 2**

Strategy, Entrepreneurship and International Business
- Supply Chain Management
- Purchasing and Fundamentals of Negotiation
- Innovation and Creativity Management
- Business Consulting
- Knowledge Management and Business Intelligence
- Sustainable Business Development and Strategy
- Country Risk Management
- Intercultural Management

Why this Programme?

- Develop a the 360-degree vision for a career as an international business manager whether you have previous business experience or not
- Become a responsible and innovative leader, developing the problem-solving skills to lead teams on global projects
- Engage with business and collaborate with students in a diverse and multicultural learning environment
- Benefit from multiple learning experiences: masterclasses, guest speakers, conferences, optional business trips

Career Perspectives

Graduates are primarily destined to positions of:
- Global operations manager
- Global supply manager
- International project manager
- International business developer
- Area manager
- Consultant

Study in Paris, a leading international business destination

Prepare for your global business career in Paris! This exciting campus location represents the best that France has to offer overseas students. The ‘City of light’ is a leading global city famed by students for its amazing history, culture, business and leisure opportunities! Located in Boulogne-Billancourt on the banks of the Seine and only a short walk from Pont de Saint-Cloud metro station, our 8-storey campus building is just a 15-minute journey from the world-famous Champs Elysées and Eiffel Tower.

Dr Gwenaëlle LAIRET
Programme Director

The MSc in Global Business Management is designed for students with technical backgrounds who wish to develop careers as successful, responsible, and innovative international decision makers. The programme will give you an in-depth understanding of the diverse nature of management in a global organisation, and equip you with the skills for performance-focused initiatives and decision making in an international business context. At ESSCA, you will share this unique learning experience with students with global mindsets from a range of international backgrounds, located in the innovative business eco-system of the French capital.

DISCOVER MORE
MSc in
International Luxury Marketing
PARIS

Develop the international marketing expertise to undertake a range of specialist roles across the luxury industries, including: fashion and leather goods, cosmetics and perfumes, wines and spirits, jewellery and watches, gastronomy and hospitality.

Become a Luxury Marketing Professional

The MSc in International Luxury Marketing prepares students for exciting career paths at both heritage and emerging brands in a luxury sector offering a galaxy of opportunities. ESSCA’s Paris Campus is only a few minutes away from the timeless chic of central Paris, which means you’ll be able to immerse yourself in a unique ecosystem of luxury, from hotels and palaces to Michelin star restaurants, fashion boutiques, gourmet food stores and art galleries.

Our programme will provide you with the cultural background to develop a deep understanding of heritage luxury houses as well as the creative skills to make your mark in exciting emerging brands and start-ups. Whatever your career choice, we’ll make sure you’re able to offer your future employers cutting edge solutions to marketing, e-commerce, retailing, and digital communications. We’ll also teach you all about international markets and consumers, and the importance of taking into account both global and local specificities. Ethics, sustainability and responsibility are embedded in all the projects you’ll undertake during your time with us.

Taught in English by academic and industry experts, the programme will enable you to build a global network of peers with whom you’ll collaborate on international learning expeditions, field trips, cultural visits, and company consulting projects.

Course Structure

The programme lasts 12 months and includes:
- 450 hours of on-site teaching
- 2 semesters in Paris totalling 60 ECTS
- A company project for a luxury brand, and a master’s dissertation totalling 30 ECTS

SEMESTER 1
- The Luxury Sectors: from A-to-Z
- International Markets & Consumers
- Luxury Brand Management
- Luxury Innovation & Design
- Luxury Business Toolbox

SEMESTER 2
- Management of Communication Strategies
- Digital Practices in Luxury
- Luxury CSR & Sustainability
- Luxury Retail & Supply Chain Management
- Company Projects
- Dissertation

Why this Programme?

- Develop the knowledge, confidence and skills to set you apart from others in a highly competitive industry
- Identify new insights into how sustainable development is guiding the world of luxury business
- Study in Paris, the luxury destination par excellence

Career Perspectives

Graduates are primarily destined to positions of:
- Product manager
- Category manager
- Retail manager
- Store manager
- Merchandising manager
- In-store training manager
- Duty-free manager
- International sales manager
- Local/Regional direct marketing manager
- Brand marketing specialist
- Marketing and communication manager

Study in Paris, the luxury destination par excellence

Paris is home to numerous iconic heritage brands, including Louis Vuitton, Chanel and Hermès to name but a few. It is also where emerging luxury brands find their inspiration, offering our students opportunities for learning, interacting and working with an exceptional mix of companies representing tradition, creativity and innovation.
MSc in International Finance
PARIS

Receive a broad introduction to the international finance sector, providing the expertise and skills to undertake a range of specialized roles in finance and related disciplines.

Develop into a multitalented Finance Professional

This specialist Master’s degree offers a broad introduction to the international finance sector, as well as the expertise and skills for you to undertake a range of specialized roles in finance and related disciplines, including equity analysis, portfolio management, consulting, trader sales, M&A and IPOs, securitization, and credit analysis in private or investment banking.

The programme is modelled on the official Chartered Financial Analyst® (CFA) curriculum*, helping students obtain the qualification most highly regarded by financial services professionals across the world. This MSc will also offer you exciting opportunities to put your theoretical knowledge into practice through real-world portfolio simulations and Bloomberg training sessions in our Financial Market Lab.

NOTE: In addition to helping you build up to take the CFA exam, as an option we also offer to prepare you for the Bloomberg and AMF (French Financial Market Regulator) certifications.

*Chartered Financial Analyst® is a registered trademark owned by CFA Institute. Please note that this programme is not affiliated with, sponsored, or approved by CFA Institute. The CFA Institute delivers the CFA certificate.

Course Structure

The programme lasts 12 months and includes:

- 450 hours of on-site teaching including 60 hours of preparation for the CFA exam (2 semesters in Paris) + 6 hours of distance-learning (seminars) totalling 60 ECTS
- A mission for a company and a master’s dissertation totalling 30 ECTS

**SEMESTER 1**
- Advanced Performance and Management Control
- Advanced Financial Management and Governance
- Internal Auditing and Risk Management
- Project Financial Management
- Environment of the CFO
- Research Methodology
- Professional Certifications

**SEMESTER 2**
- Econometrics for Finance
- Equity Investments and Valuation
- Fixed Income
- Options and Derivatives
- Alternative Investments: Private Equity and Hedge Funds
- Portfolio Management
- Research Methodology
- Professional Certifications

Why this Programme?

- A programme modelled on the official Chartered Financial Analyst® (CFA) curriculum
- In just 12 months, gain access to highly-paid positions in the international finance sector
- Unique opportunities to put knowledge into practice through real-world portfolio simulations

Career perspectives

Graduates are primarily destined to positions of:

- Banking projects manager
- Financial asset manager
- Equity analyst
- Credit and banking risk analyst
- Financial analysis and engineering

MSc Employer Voices

Xavier JOSEPH
Head of Risk Management, PROMEPAR Asset Management

The course offers a thorough grounding in finance and will provide you with a perfect balance between the technical (financial analysis, corporate and market finance), environmental (economics, statistics, VBA) and human (ethical) dimensions that shape our industry. In addition, teaching methods based on real-world practice and the use of simulations means that you will develop into highly employable graduates who have the confidence and ability to address complex business challenges.
Career Perspectives
Recent graduates are developing careers in management roles worldwide, including positions as:

- Web marketing manager
- Business intelligence consultant
- Business intelligence project manager
- Web strategy consultant
- Big-data and digital transition consultant
- Social media manager

Why this Programme?
- Great employment prospects, with companies actively seeking out graduate managers with a ‘data-scientist’ profile
- Two clearly divided yet interrelated semesters, equipping students with specialist management and big data skills
- Develop knowledge and learn skills that are at the forefront of modern decision-making processes and imagine the services of tomorrow.

Course Structure
The programme lasts 12 months and includes:

- 450 hours of on-site teaching - 2 semesters in Paris totalling 60 ECTS
- A mission for a company and a Master’s dissertation totalling 30 ECTS

**SEMESTER 1**
- The Internet and Corporate Strategies
- Web Technologies
- The Internet and Marketing Research
- Communicating and Selling on the Web
- E-CRM

**SEMESTER 2**
- Statistics and Probability Modelling
- Business Intelligence
- Big Data
- Internet of Things
- Data Driven Projects

**MSc in Digital & Big Data for Value**
PARIS

Become a high-level manager with the ability to support senior level decision-making processes, imagining tomorrow’s services, and anticipating new business needs.

Shaping Analytic Professionals for Competitive Business Environments
Companies are increasingly looking to employ managers who can design and implement effective digital marketing strategies using the analysis of massive data reported by connected objects or published each day on social networks. However, these same companies currently struggle to recruit specialists and face a real shortage of experts in the field. Candidates with a “data-scientist” profile are particularly in demand thanks to their skills in statistics, mathematics and computer sciences applied to the management of Big Data for marketing purposes.

We have designed this programme to offer you best-practice skills and knowledge in both management and engineering thanks to a cross-curricular project-based learning approach. The curriculum focuses on developing your ability to support senior managers in their decision-making processes, imagining tomorrow’s services, and anticipating new business needs.

**MSc in Digital and Big Data for Value**

The MSc in Digital and Big Data for Value is the opportunity for you to develop your expertise and skills in Big Data management to support high-level marketing decisions. Thanks to state-of-the-art teaching in IT, information systems, mathematics, statistics and marketing, this course is the opportunity to improve your ability to analyse consumer behaviour to offer goods or services that are better adapted to the customers’ needs.
MSc in
International & Sustainable Management
PARIS

Develop key leadership skills and a deep understanding of how sustainable approaches to business can offer new opportunities for organisations.

A Professional Course for Business Development Executives

This programme has been designed to equip you with the expertise to succeed in the face of new and emerging challenges. The unique international nature of this MSc will also inspire you to take a global perspective on sustainability and what it means in business practice across a range of cultures. The structure of the modules of the first and second semesters is illustrated below.

Course Structure

The programme lasts 12 months and includes:

- 450 hours of on-site teaching - 2 semesters in Paris totalling 60 ECTS
- You will undertake a professional placement lasting 4 to 6 months as well as researching and completing a Masters dissertation (30 ECTS credits).

SEMESTER 1 - INTERNATIONAL MANAGEMENT
- Global Strategic Analysis
- Human Resource Management in the Global Environment
- Multinational Financial Management
- Business Analytics
- Global Sustainable Finance
- Introduction to Sustainable Management

SEMESTER 2 - SUSTAINABLE MANAGEMENT
- Energy and Ecological Economics
- Global Marketing
- Global Sustainable Business and CSR
- Sustainable Supply Chain and Quality Management
- Sustainable HRM and Marketing

Why this Programme?

- Develop key transdisciplinary skills in management and sustainability, fields in which companies are investing in graduate talent!
- Help create a sustainable approach to business that can offer new opportunities for organisations
- Study at two internationally renowned institutions in different countries

Career Perspectives

Graduates are primarily destined to positions of:

- International positions in business, operations, marketing, sales
- Sustainable development director
- Consultant in sustainable sourcing and procurement
- Manager climate change and sustainability
- Corporate social responsibility (CSR) specialist
- Sustainable finance manager

MSc Employer Voices

Véronique LEBRETON
CSR and Banking Inclusion Manager, Fédération Nationale du Crédit Agricole

The challenges faced by business organisations worldwide concerning Corporate Social Responsibility are vast. The turmoil we have experienced over the past few years, from both an environmental and societal perspective, should serve to encourage companies to accelerate their CSR initiatives: from issues related to global warming, the protection of biodiversity and natural resources, to the impact of the digital revolution and rising inequalities..., there is much work to be done. It is by training and accompanying the next generation of managers to face these issues and by equipping them with the right skills, understanding and resources that they will be able to make a positive impact on the organisations they work in.
MSc in EU-Asia Luxury Marketing
Double Degree MSc in EU-Asia Luxury Marketing by ESSCA + Specialized MBA Luxury Communication & Strategies by EFAP
PARIS (1 month) SHANGHAI

Acquire the expertise and multicultural skills for employment at the most prestigious luxury companies and brands in the world.

The Course for Executives in Modern Living and Cultures

This programme will help you to master the creative and managerial skills sought after by world-leading global luxury companies. Through projects, field visits, conferences and case studies covers a broad range of luxury sectors, including fashion & leather goods, wines & spirits, cosmetics & perfumes or hospitality & tourism.

Course Structure

The programme lasts 12 months (1 month in Paris) including an internship.

Why this Programme?

- Live, study and work in the heart of the world’s biggest luxury market!
- Master the creative and managerial skills sought after by world-leading global luxury companies
- A programme co-created by 2 pioneering institutions, that offers outstanding value

Course Structure

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MSc in
EU-Asia Digital Marketing & Business

Double Degree MSc by ESSCA + Specialized MBA by EFAP

SHANGHAI

This pioneering double degree will offer you the knowledge and expertise to be the bridge for digital transformations between Europe and China.

The Eye-Opener to European and Asian Marketplaces

This programme was co-created by ESSCA and EFAP in partnership with the Hub Institute, a leading international French think tank. As China’s digital giants look to expand their activities abroad, exciting opportunities are emerging for graduates who are able to understand the specific nature of the digital ecosystem in China and use this knowledge to play a key role in the digital cooperation with European companies.

Why this Programme?

- A pioneering double degree programme delivered by 2 world-leading French schools
- Gain unique insights and develop expertise in the fast-evolving Asian and emerging European digital markets
- Develop a unique and deep understanding of contemporary business challenges to stand out on the global job market!

Course Structure

The programme will take place over a period of 6 to 12 months in Shanghai:

- 6 months of on-site teaching (400 contact hours) in Shanghai
- 4.5 to 6 months of work placement internationally with a thesis
### Double Degree Qualification:

**MiM + MSc**

What if I have an undergraduate degree and I want to enrol on one of ESSCA’s MSc programmes? Applicants with an undergraduate qualification can apply for our Double Degree in Master in Management and MSc of their choice (except for the MSc in Global Business Management). This track allows students to gain the extra credits, knowledge and skills required to join our MSc programmes. Students choosing this option will follow an accelerated programme of study leading to a double degree qualification in 2.5 years.

### ESSCA Scholarships and Financial Support

ESSCA’s goal is to recognize and recruit the most talented individuals wherever they may be, regardless of their background or financial situation. We offer partial scholarships to support academic excellence and non-academic achievement and Early Bird waivers to our international students.
Creating futures

Discover more: international.essca.fr
international.admissions@essca.fr