2018 POSTGRADUATE Business

Cloud Campus | Geelong | Melbourne | Warrnambool



Accounting

Arts and cultural management

Business administration

Business analytics

Commerce

Corporate management

Financial planning

Human resource management

Information systems

International finance

Leadership

Marketing

Property

Sport management

Research



Whether you are seeking executive development or expanding your knowledge in a chosen career, our postgraduate business programs are designed to extend the creative, analytical, interpersonal and technical skills that are essential to professional success.

Business at Deakin

Leading the way

Deakin Business School (DBS) is accredited by the Association to Advance Collegiate Schools of Business (AACSB), the longest-serving global accrediting body for business schools in the world. Only five per cent of business programs worldwide are AACSB accredited and DBS is one of only three in Victoria.

Along with AACSB accreditation, the Deakin Master of Business Administration (MBA) was ranked in the world's top 20 online MBAs and number one in Australia by international ranking analysts Quacquarelli Symonds (QS). The MBA and Bachelor of Commerce degrees were recently re-accredited by the European Foundation for Management Development's International accreditation system (EPAS). The Master of Business Analytics is Australia's first program accredited by the Australian Computer Society (ACS) – the industry's peak accreditation body.

Institute of Managers and Leaders membership

Our exciting new partnership with the Institute of Managers and Leaders means Deakin MBA students automatically receive membership with Australia's most powerful leadership network for the duration of their study.





University Rankings (2016). And as a result of our renowned

Top ranking university









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Deakin Hallmarks are awarded as digital credentials that can be shared through professional social platforms such as LinkedIn. They recognise students' outstanding achievement, at course level, of capabilities that are key to employment success.





literacy



thinking



solving



management





Business at Deakin

Start Anytime

Start Anytime is an exciting step in our commitment to offer you the ultimate flexibility and freedom to study when, where and how you want.

It allows you to fast-track a unit and complete it in as little as four weeks, or take your time and complete it over a year. There are no assessment deadlines – you complete work within a timeframe that works for you. We currently offer this mode of study for select business units, and plan to expand the range of units over time. For the latest information, visit deakin.edu.au/business/studyareas-start-anytime.

Experiential learning

We offer a variety of international study opportunities to bring your learning experiences to life. Incorporating travel into your studies allows you to immerse yourself in a different culture and see the world from a different perspective. Our international study programs can take you to a wide range of countries including China, Chile, Germany, India, France and the US. Innovative teaching methods include our intensive residential units, allowing you to fast-track your degree with group and industry networking opportunities, as well as experiential units such as Audacious Leadership, an adventure-based unit in leadership, providing insight into your own leadership style. For more information, visit deakin.edu.au/business/study-opportunities or deakin.edu.au/business/study-opportunities/audacious-leadership.

'The financial planning industry is undergoing significant change. With an outstanding/extensive track record of providing financial planning education for over a quarter of a century, Deakin is at the forefront with a suite of degrees to meet the new professional, ethical and educational standards. Our academics have practical experience, who have actually been in the coalface and helped clients achieve their financial goals.'

Adrian Raftery Course Director, Financial Planning



Join the most satisfied students in Victoria

For seven consecutive years, Deakin has achieved the highest level of overall student satisfaction among Victorian universities. These great results are from the responses to 'Overall Satisfaction' in the Australian Graduate Survey, 2010–2016

Source: gooduniversities.com.au

Graduate job-ready

At Deakin, we understand that professional experience, particularly for postgraduate students, plays a critical role in enhancing your employability to take the next step in your career. Work-integrated learning gives you the opportunity to enhance your job prospects, enrich your resumé and network within the industry, all while gaining credit towards your degree. For more information, visit deakin.edu.au/business/study-opportunities/work-integrated-learning.

Professional practice

Deakin's professional practice degrees are the first of their kind for experienced professionals looking for formal recognition of the extensive experience, skills and knowledge they've gathered in their line of work. Delivered as flexible online programs, professional practice degrees are ideally suited for the busy professional. For more information, visit deakin.edu.au/courses/how-to-apply/course-types/professional-practice-degrees.

Pathway to postgraduate study





Not sure if you meet the direct entrance criteria for a master's degree? You can also begin your postgraduate studies with a graduate certificate or graduate diploma.

Innovative teaching methods include our residential units, allowing you to fast-track your degree with group and industry networking opportunities.

What can I study?



Gain credit towards your degree

With Credit for Prior Learning (CPL), your previous study or work experience may make you eligible for credit towards your Deakin degree, reducing the number of units you need to study and allowing you to complete your course earlier and often more affordably. Find out more at deakin.edu.au/courses/credit-for-prior-learning.

	Campus	Course duration in years#	Trimester intake options^	2018 domestic full fee (8 CP)*	2018 international fee*	IELTS~
Coursework degrees						
Accounting and financial planning						
Master of Accounting and International Finance M794 ADMISSION REQUIREMENTS: A bachelor's degree, major or other qualification at a higher AQF level in a related discipline with a minimum WAM of 60; or a bachelor's degree in any discipline with a minimum WAM of 60 plus three years relevant work experience; or successful completion of MQP* (or MQP Extended) (with a minimum overall average of 60 in the discipline units) plus three years relevant work experience.	CB	1.5–2	T1, T2, T3	\$27 800	\$35 600	6.5/6
Master of Accounting and Law M749 ADMISSION REQUIREMENTS: A bachelor's degree, major or other qualification at a higher AQF level in any discipline; or successful completion of MQP≠ (or MQP Extended) plus three years relevant work experience.	СВ	1.5–2	T1, T2, T3	\$27 800	\$35 600	6.5/6
Graduate Diploma of Accounting and Law M649 ADMISSION REQUIREMENTS: A bachelor's degree, major or other qualification at a higher AQF level in any discipline; or successful completion of MQP [#] (or MQP Extended) plus three years relevant work experience.	CB	1	T1, T2, T3	\$27 800	\$35 600	6.5/6
Graduate Certificate of Accounting and Law M549 ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).	CB	0.5	T1, T2, T3	\$13 900 ²	\$17 800	6.5/6
Master of Financial Planning M770 ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP* (or MQP Extended); or other evidence of academic capability judged to be equivalent.	СВ	1.5–2	T1, T2, T3 ¹	\$30 800	\$35 600	6.5/6
Graduate Diploma of Financial Planning M640 ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or a graduate certificate in any discipline; or at least three years of relevant work experience (or part-time equivalent); or successful completion of MQP* (or MQP Extended).	C B ³	1	T1, T2, T3 ⁴	\$30 400	\$35 600	6.5/6
Graduate Certificate of Financial Planning M540 ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).	CB	0.5 PT	T1, T2	\$15 200 ²	\$17 800	6.5/6
Master of International Accounting M780 ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline and a minimum WAM of 65; or successful completion of MQP* (or MQP Extended) (with a minimum overall average of 70, and a minimum score of 65 in each discipline based unit).	CB	1.5–2	T1, T3	\$27 800	\$35 600	6.5/6
Master of Professional Accounting M720 ADMISSION REQUIREMENTS: A bachelor's degree, major or other qualification at a higher AQF level in a related discipline, with a minimum WAM of 60; or a bachelor's degree in any discipline with a minimum WAM of 60 plus three years relevant work experience; or successful completion of MQP [±] (or MQP Extended) (with a minimum overall average of 60 in the discipline units), plus three years relevant work experience.	СВ	1.5	T1, T2, T3	\$27 800	\$35 600	6.5/6
Graduate Diploma of Professional Accounting M696 ADMISSION REQUIREMENTS: A bachelor's degree, major or other qualification at a higher AQF level in a related discipline, with a minimum WAM of 60; or a bachelor's degree in any discipline with a minimum WAM of 60 plus three years relevant work experience; or successful completion of MQP* (or MQP Extended) (with a minimum overall average of 60 in the discipline units), plus three years relevant work experience.	CB	1	T1, T2, T3	\$27 800	\$35 600	6.5/6
Graduate Certificate of Professional Accounting M506 ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).	CB	0.5	T1, T2, T3	\$13 900²	\$17 800	6.5/6
Master of Professional Practice (Financial Planning) M759 ADMISSION REQUIREMENTS: A bachelor's degree in any discipline and be compliant with the Australian Securities and Investments Commission (ASIC) Regulatory Guide 146 Licensing: Training of financial product advisers and have at least five years of relevant professional experience§ or Graduate Certificate of Professional Practice (Financial Planning). § Professional experience in providing financial product advice to retail clients, at appropriate depth and breadth, across the majority of ASIC's list of skill and knowledge requirements.	C	2–2.5 PT	T1, T2, T3	\$15 400°	π	6.5/6
Graduate Diploma of Professional Practice (Financial Planning) M659 ADMISSION REQUIREMENTS: Compliance with the ASIC Regulatory Guide 146 Licensing, and five years of relevant professional experience. 146 Licensing: Training of financial product advisors.	C	1.5 PT	T1, T2, T3	\$7700 [†]	π	6.5/6
Graduate Certificate of Professional Practice (Financial Planning) M559 ADMISSION REQUIREMENTS: Compliance with the Australian Securities and Investments Commission (ASIC) Regulatory Guide 146 Licensing: Training of financial product advisers and have at least five years of relevant professional experience [§] . § Professional experience in providing financial product advice to retail clients, at appropriate depth and breadth, across the majority of ASIC's list of skill and knowledge requirements.	C	1–1.5 PT	T1, T2, T3	\$7700 ^ð	π	6.5/6

4 Business deakin.edu.au/studybusiness

What can I study?



	Campus	Course duration in years#	Trimester intake options^	2018 domestic full fee (8 CP)*	2018 international fee*	IELTS~
Coursework degrees						
Business and leadership						
Master of Business Administration M701						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline and three years relevant work experience; or successful completion of a MQP* (or MQP Extended) and three years relevant work experience; or a graduate diploma equivalent (professional pathways).	CB	1.5	T1, T2, T3	\$33 720	\$38 800	6.5/6
Graduate Diploma of Business Administration M601						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline and three years relevant work experience; or successful completion of a MQP [#] (or MQP Extended) and three years relevant work experience; or a graduate certificate in a related discipline and five years relevant work experience.	CB	1	T1, T2, T3 ⁶	\$33 720	\$38 800	6.5/6
Graduate Certificate of Business Administration M501	CB	0.5	T1, T2, T3 ⁶	\$16 860 ²	\$19 400	6.5/6
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline and three years relevant work experience; or five years of relevant work experience.			,	7=	, , , , , , , , , , , , , , , , , , ,	
Master of Business Administration (International) M751 ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline, with a minimum WAM of 65; or for international applicants, successful completion of a Masters Qualifying Program (or MQP Extended), with a minimum overall average of 65 in the discipline units.	CB	2	T1, T2, T3	\$27 800	\$35 600	6.5/6
Master of Commerce M755						
ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP* (or MQP Extended); or other evidence of academic capability judged to be equivalent.	CB	1.5–2	T1, T2, T3	\$27 800	\$35 600	6.5/6
Graduate Diploma of Commerce M616						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or a graduate certificate in any discipline; or at least three years of relevant work experience (or part-time equivalent); or successful completion of MQP [#] (or MQP Extended).	CB	1	T1, T2, T3	\$27 800	\$35 600	6.5/6
Graduate Certificate of Commerce M516	CB	0.5	T1, T2 ⁶ , T3	\$13 900 ²	\$17 800	6.5/6
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).			, ,	7 - 2 - 2 - 2	,	
Graduate Certificate of Corporate Management M507	CB	0.5	T1, T2 ⁶ , T3	\$13 400 ²	\$17 300	6.5/6
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).						
Master of Professional Practice (Leadership) M797 ADMISSION REQUIREMENTS: A bachelor's degree and at least five years relevant work experience (or part-time equivalent); or Associated Graduate Certificate of Professional Practice.	C	2–2.5	T1, T2, T3	\$13 5000	\$13 5000	6.5/6
Graduate Certificate of Professional Practice (Leadership) M597						
ADMISSION REQUIREMENTS: At least five years relevant work experience (or part-time equivalent).	С	1–1.5	T1, T2, T3	\$6750 ⁸	\$6750 ^ð	6.5/6
Business analytics and information systems						
Master of Business Analytics M761						
ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP [#] (or MQP Extended); or other evidence of academic capability judged to be equivalent.	CB	1.5–2	T1, T2, T3	\$26 400	\$31 600	6.5/6
Graduate Diploma of Business Analytics M661			_			
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or a graduate certificate in any discipline; or at least three years of relevant work experience (or part-time equivalent); or successful completion of MQP $^{\sharp}$ (or MQP Extended).	CB	1	T1, T2, T3 ⁶	\$26 400	\$31 600	6.5/6
Master of Information Systems M722		45.3	T4 T2 T2	ć2C 400	¢24.600	6.5.16
ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP* (or MQP Extended); or other evidence of academic capability judged to be equivalent.	CB	1.5–2	T1, T2, T3	\$26 400	\$31 600	6.5/6
Graduate Diploma of Information Systems M622						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or a graduate certificate in any discipline; or at least three years of relevant work experience (or part-time equivalent); or successful completion of MQP* (or MQP Extended).	CB	1	T1, T2 ⁶ , T3 ⁶	\$26 400	\$31 600	6.5/6
Graduate Certificate of Information Systems M522 ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).	C B ³	1 PT	T1, T2	\$13 200 ²	\$15 800	6.5/6
Finance						
Master of International Finance M750						
ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP* (or MQP Extended); or other evidence of academic capability judged to be equivalent.	CB	1.5–2 ⁷	T1, T2 ⁸ , T3 ⁸	\$27 800	\$35 600	6.5/6
Graduate Diploma of International Finance M630						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or a graduate certificate in any discipline; or at least three years of relevant work experience (or part-time equivalent); or successful completion of MQP* (or MQP Extended).	C B	1	T1, T2 ⁶ , T3 ⁶	\$27 800	\$35 600	6.5/6
Graduate Certificate of International Finance M530	CB	0.5	T1, T2 ⁶ , T3 ⁶	\$13 900 ²	\$17 800	6.5/6
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).		2	, = ,	,	,	, -

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What can I study?

	Campus	Course duration in years#	Trimester intake options^	2018 domestic full fee (8 CP)*	2018 international fee*	IELTS~
Coursework degrees						
Specialist business courses						
Master of Business (Arts and Cultural Management) M785						
ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP* (or MQP Extended); or other evidence of academic capability judged to be equivalent.	C	1–2	T1, T2	\$26 800	\$34 600	6.5/6
Graduate Diploma of Business (Arts and Cultural Management) M665	_					
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or a graduate certificate in any discipline; or at least three years of relevant work experience (or part-time equivalent); or successful completion of MQP* (or MQP Extended).	С	1	T1, T2	\$26 800	\$34 600	6.5/6
Graduate Certificate of Business (Arts and Cultural Management) M519	С	1 PT	T1, T2	\$13 400 ²	\$17 300	6.5/6
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience (or part-time equivalent).		111	11, 12	Ş13 4 00	Ş17 300	0.5/0
Master of Business (Sport Management) M748						
ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP [#] (or MQP Extended); or other evidence of academic capability judged to be equivalent.	CB	1.5–2	T1, T2, T3 ¹	\$27 800	\$35 600	6.5/6
Graduate Certificate of Business (Sport Management) M518						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience [§] (or part-time equivalent).	C B ³	1 PT	T1, T2	\$13 900 ²	\$17 800	6.5/6
§ Relevant professional experience that demonstrates comprehensive knowledge of sport management or related fields.						
Master of Human Resource Management M782						
ADMISSION REQUIREMENTS: A bachelor's degree, major or other qualification at a higher AQF level in a related discipline; or a bachelor's degree, major or other qualification at a higher AQF level in any discipline plus three years relevant work experience [§] ; or successful completion of MQP [#] (or MQP Extended) plus three years relevant work experience [§] ; or other evidence of academic capability judged to be equivalent.	С	3 PT	T1, T2, T3 ¹	\$26 800	\$34 600	6.5/6
§ Relevant work experience must be at a managerial level in the human resource management field.						
Graduate Certificate of Human Resource Management M515						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience§ (or part-time equivalent).	C	1 PT	T1, T2	\$13 400 ²	\$17 300	6.5/6
§ Relevant work experience must be at a managerial level in the human resource management field.						
Master of Marketing M788						
ADMISSION REQUIREMENTS: A bachelor's degree or other qualification at a higher AQF level in any discipline; or successful completion of MQP* (or MQP Extended); or other evidence of academic capability judged to be equivalent.	CB	1–2	T1, T2, T3	\$26 800	\$34 600	6.5/6
Graduate Diploma of Marketing M628						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or a graduate certificate in any discipline; or at least three years of relevant work experience (or part-time equivalent); or successful completion of MQP* (or MQP Extended).	CB	1	T1, T2 ⁶ , T3 ⁶	\$27 000	\$34 600	6.5/6
Graduate Certificate of Marketing M528						
ADMISSION REQUIREMENTS: A bachelor's degree in any discipline; or at least three years of relevant work experience§ (or part-time equivalent).	CB	0.5	T1, T2 ⁶ , T3 ⁶	\$13 400 ²	\$17 300	6.5/6
§ Business experience in either a marketing role or in a marketing related field (advertising, sales, market research).						
Graduate Diploma of Property M633	С	1	T1, T2	¢21 000	\$35 600	6 5 /6
ADMISSION REQUIREMENTS: A bachelor's degree in a different discipline; or three years relevant work experience.	Ľ	1	11, 12	\$31 000) DUU CCÇ	6.5/6
Graduate Certificate of Property M511 ⁹ V ADMISSION REQUIREMENTS: A bachelor's degree in a different discipline; or three years relevant work experience.	С	1 PT	T1, T2	\$31 000	\$35 600	6.5/6

Information correct at July 2017. Deakin University reserves the right to alter, amend or delete course offerings and other information listed.

- * A unit or subject is usually 1 credit point (CP). Fees quoted are based on an annual full-time study load (8 CP/1 FT), regardless of your unit selection. If the course duration is more than 1 year full-time study (1 FT), the annual fee does not represent the full cost of the course, it represents the cost of 1 year full-time study (8 CP) in 2018. Fee-Paying Place (FPP): 2018 annual course fees for FPPs are shown in the 2018 fee (8 CP) column. Fees displayed should be used as a guide only and are subject to change. International fees are based on 8 CP in one year of full-time study, unless otherwise indicated. Please visit deakin.edu.au/fees for the most up-to-date information.
- ^ Most courses start in Trimester 1 (March to June). This column indicates whether you have the option of commencing your studies in Trimester 2 (July to October) or Trimester 3 (November to February). Not all units are offered in every trimester.
- # Course lengths may vary in response to requirements within the Australian Qualifications Framework. Applicants should refer to the handbook for the latest information, deakin.edu.au/handbook.
- IELTS is the International English Language Testing System. The IELTS scores in the table above reflect the minimum overall score required as well as the lowest score allowed for any band (overall score/lowest band score).
- ≠ For international applicants only.
- V This course is not available to international students.
- \emptyset Full-time study is not available in Trimester 3.
- Please visit deakin.edu.au/fees for international fee information.
- Plus \$4950 for Professional Practice Credentials.
 Plus \$2970 for Professional Practice Credentials.
- ð Plus \$1980 for Professional Practice Credentials.
- 1 Core units of study are not available in Trimester 3.

- 2 Fee depicts 4 credit points
- 4 International students cannot take full-time study in Trimester 3.
- 6 This intake is only available at the Cloud Campus for international students.7 This course is two years duration for international students.
- 8 International students commencing in this trimester may have a limited number
- of specialisations available.

 9 Completion of a major sequence in property or real estate will classify the
- 9 Completion of a major sequence in property or real estate will classify degree as the same discipline.

PT = Part time



Accounting and financial planning

Master of Accounting and International Finance

Through its unique combination of accounting and finance specialisations. this degree provides you with a solid skill set that can lead to a range of careers, including financial accounting, auditing, taxation, forensic accounting, client account management, security analysis and stockbroking. It's designed to meet the needs of employers while allowing you to work towards membership of professional bodies in accounting and finance including Certified Practicing Accountants (CPA) Australia, Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA).

Course structure

12 core units and four elective units totalling 16 credit points.



Core units

Accounting 1, 2

Accounting for Management 1, 2, 4

Advanced Accounting Principles and Practice 1, 2

Analytical Methods

Applied Corporate Finance Economics for Managers 1, 2

Finance 1, 2, 4

Financial Accounting 1, 2

Governance and Fraud

Financial Markets

International Finance

Investments and Portfolio Management

Flective units

For information on elective units, visit deakin.edu.au/course/ master-accounting-and-international-finance.

- Graduate Certificate of International Finance 0.5
- Graduate Diploma of International Finance
- Graduate Certificate of Professional Accounting
- Graduate Diploma of Professional Accounting 1

Master of Accounting and Law M749 C B 1.5-2 T1, T2, T3

Deakin's Master of Accounting and Law is designed for non-law and non-accounting graduates, and those who need specialist legal knowledge in their roles (regulatory, compliance or risk management positions), wishing to combine this knowledge with an advanced accounting qualification.

The course provides the required knowledge for professional accounting practice and gives law students the opportunity to gain accounting expertise to enhance their career outside the legal profession.

Graduates will have gained knowledge in accounting and business law, which is critical for today's complex regulatory environment, post–global financial crisis.

Pathwaus

- Graduate Certificate of Accounting and Law 0.5
- Graduate Diploma of Accounting and Law

Course structure

15 core units and one elective unit totalling 16 credit points.



Core units

Core units

Three-day Orientation Program (Australian Legal System and Methods)#

Plus

Accounting 1, 2

Accounting for Management 1, 2, 4

Accounting and Legal Research Methods

Advanced Accounting Principles and Practice 1, 2

Business Process Management* 1, 2

Business Taxation Law and Policy

Commercial and Corporations Law 1, 2, 4

Corporate Auditing 2, 3, 4

Economics for Managers 1, 2

Finance 1, 2, 4

Financial Accounting 1, 2

Financial Services Regulation Principles of Income Tax Law

Superannuation Law and Policy

Venture Law Clinic

Elective units

For information on elective units, visit deakin.edu.au/course/

- * Business Process Management is also offered as a Start Anytime unit.
- # Orientation program is compulsory for all students. The program will be recorded for Cloud students only. Campus-based students must attend

Master of Business Administration



Deakin's world-class MBA allows you to specialise in accounting while delivering integrated, in-depth business knowledge. If you're a business or management professional with at least three years work experience, this degree gives you the opportunity to invest seriously in your career development, creating strong networks and expanding your business expertise. By choosing appropriate units within the MBA you may also satisfy the professional recognition requirements of the Institute of Certified Management Accountants (ICMA).

Specialisations (optional)

- Accounting
- · Arts and cultural management
- Business analytics
- Business consulting
- Corporate governance
- · eBusiness and supply chain management
- Environmental sustainability
- Finance
- Financial planning
- · Health and human services management
- Human resource management
- Innovation
- International and community development
- International trade and business
- Leadership
- Marketing
- Project management
- · Property and real estate
- Public management · Retail management
- · Strategy and planning

Pathways

- Graduate Certificate of Business Administration 0.5
- Graduate Diploma of Business Administration 1

Eight core units and four elective units totalling 12 credit points.



Running the Organisation: Decision Making

Core units

Credit points

Core units

Business Fundamentals and Context

Accounting and Analysis for Managers

Business Process Management

Economics for Managers

Marketing Management People Management

Strategy and Value Creation

Principles of Leadership Strategy Capstone

Accounting specialisation

Accounting

Plus 3 credit points of units from:

Accounting for Management Advanced Accounting Principles and Practice

Financial Accounting

Governance and Fraud

Financial planning specialisation

Financial Planning Fundamentals

Superannuation and Retirement Planning

Plus 2 credit points of units from:

Estate Planning Strategies

Financial Markets Financial Planning Development

Investments and Portfolio Management

Managing Client Relationships Principles of Income Tax Law













- Required by CPA Australia for Associate (foundation level) Membership.
- 2 Required by the Chartered Accountants Australia and New Zealand for entry to the CA Program.
- 3 For candidates who have completed an accredited degree in Australia, this unit may be taken as part of the CPA program. Other students must complete the unit before becoming an Associate Member of CPA Australia.
- 4 For candidates who would like to obtain exemptions to the ACCA program. Students should carefully note the trimesters when units are offered to ensure that all required units can be completed in the appropriate time frame. Students who wish to enter the CA or CPA programs or exemptions to the ACCA program are advised that it is their responsibility to ensure that they take the appropriate units required for entry. Students who have completed prior undergraduate or graduate units in accounting or other core knowledge areas are advised to have their qualifications assessed by their preferred professional organisation to ensure they complete the correct units. Please note: The eligibility of students for membership of the accrediting body is subject to meeting the requirements of that body and that Deakin makes no representations that individuals will meet those requirements.



Master of International Accounting

With a strong accounting focus, this program is specifically designed

to meet the requirements for the globally recognised Association of

Chartered Certified Accountants (ACCA) qualification. Students are

offered the opportunity to sit the ACCA examinations simultaneously

to completing their degree, with successful students exempt from the

nine 'fundamental' level ACCA papers. The course also offers intensive

masterclasses over one week for each of the ACCA units, which are

designed to help you succeed in ACCA's examinations. By selecting

appropriate elective units, you also have the flexibility to join other

16

Australasian and international professional accounting bodies.

12 core units and four elective units totalling 16 credit points.

M780 C B 1.5-2 T1, T3

Course structure

Elective units

Accounting for Management 1, 2, 4

Commercial and Corporations Law 1, 2, 4

Financial Accounting and Reporting 1, 2, 4

Business Process Analysis 1, 2, 5

Accounting Theory 1, 2, 4

Corporate Auditing 2, 3, 4

Governance Risk and Ethics 5

Introductory Accounting 1, 2, 4

Professional Research and Analysis

Principles of Income Tax Law 2, 3, 4

master-international-accounting

Corporate Reporting 5 Finance 1, 2, 4

Flective units

Exit options

Core units

Core units

Accounting and financial planning

Master of Commerce M755 C B 1.5-2 T1, T2, T3

This program delivers a solid cross-section of business disciplines that allows you to complete a specialisation in accounting rather than undertaking a targeted accounting degree. It enables you to develop your existing business and accounting skills or transition into a business career. By choosing appropriate units you may also satisfy the professional requirements of CPA Australia, Chartered Accountants Australia and New Zealand (CAANZ), Institute of Certified Management Accountants (ICMA).

Specialisations

- Accounting
- · Arts and cultural management
- Business analytics
- eBusiness and social media strategies
- Finance
- Financial planning
- Information systems
- International trade and business
- Marketing
- · Project management
- Public sector studies

Pathways

- Graduate Certificate of Commerce 0.5
- Graduate Diploma of Commerce

Course structure

Eight core units, four specialisation units and four elective units totalling 16 credit points.

Credit points



Core units

Core units Accounting

Business Process Management

Business Communication for Managers

Specialisation

Building Success in Commerce

Economics for Managers

Plus 2 credit points from:

Governance and Fraud

Critical Thinking for Managers

Ethics for Managers

Foundation Skills in Data Analysis ^

Sustainable Environmental Marketing

which may also include one unit from:

Integrated Reporting and Value Creation **Business Practicum**

Team Internship

Work Based Learning

^ Start Anytime unit. See page 2 for information.

Accounting specialisation

Accounting for Management

Advanced Accounting Principles and Practice

Corporate Auditing

Financial planning specialisation

Select 4 credit points of units from:

Superannuation and Retirement Planning

Financial Planning Development

Managing Client Relationships Estate Planning Strategies

Financial Planning Fundamentals

Financial Markets

Investments and Portfolio Management

Principles of Income Tax Law

Elective units

For information on specialisation and elective units, visit deakin.edu.au/course/master-commerce

Pathway to accreditation for financial planners

Start your pathway to accreditation with Deakin Business School's range of financial planning postgraduate courses. Experienced practitioners, who may lack formal tertiary qualifications, can use their professional working experience for entry into our courses.

Master of Financial Planning M770 C B 1.5-2 T1, T2, T3*

Approved by the Financial Planning Education Council, this course is specifically designed to meet the education needs of the financial planning industry. The course is aimed at those aspiring to join the financial planning profession, as well as those currently employed in the industry seeking to upgrade their qualifications. Whether you're already working in the finance sector or moving into it, this degree will build your professional financial planning skills and ensure you have comprehensive ethical and compliance competencies. Successful completion of the course provides eligibility for entry into the CERTIFIED FINANCIAL PLANNER® Certification program offered by the Financial Planning Association of Australia, as well as entry into the Fellow Chartered Financial Practitioner (FChFP) designation offered by the Association of Financial Advisers. Graduates may also be eligible to receive advanced standing into both of these certification programs.

Pathwaus

- Graduate Certificate of Financial Planning ^{0.5}π
- Graduate Diploma of Financial Planning 1

Course structure

10 core units and six elective units totalling 16 credit points.



Core units

Credit points

Core units

Commercial and Corporations Law

Estate Planning Strategies Financial Markets

Financial Planning Development

Financial Planning Fundamentals

Investments and Portfolio Management

Managing Client Relationships

Principles of Income Tax Law

Principles of Risk Management and Insurance

Superannuation and Retirement Planning

Elective units

For information on elective units, visit deakin.edu.au/course/ master-financial-planning.

- * Core units of study are not available in Trimester 3.
- π Full-time study. Trimester 1 only, for domestic students only.

CHARTERED ACCOUNTANT







For information on elective units, visit deakin.edu.au/course/

Graduate Certificate of International Accounting

• Graduate Diploma of International Accounting 1





- 1 Required by CPA Australia for Associate (foundation level) Membership.
- 2 Required by the Chartered Accountants Australia and New Zealand for entry to the CA Program
- 3 For candidates who have completed an accredited degree in Australia, this unit may be taken as part of the CPA program. Other students must complete the unit before becoming an Associate Member of CPA Australia
- 4 For candidates who would like to obtain exemptions to the ACCA program. Students should carefully note the trimesters when units are offered to ensure that all required units can be completed in the appropriate time frame. Students who wish to enter the CA or CPA programs or exemptions to the ACCA program are advised that it is their responsibility to ensure that they take the appropriate units required for entry. Students who have completed prior undergraduate or graduate units in accounting or other core knowledge areas are advised to have their qualifications assessed by their preferred professional organisation to ensure they complete the correct units. Please note: The eligibility of students for nembership of the accrediting body is subject to meeting the requirements of that body and that Deakin makes no representations that individuals will meet those requirements. 5 Unit covering required content to prepare students for the equivalent ACCA Professional level program exam. Students who wish to obtain membership of CPA Australia, CAANZ,
- IPA or ACCA, or obtain any applicable exemptions, are advised that it is their responsibility to ensure that they take the appropriate units required. Please note: The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representations that individuals will meet those requirements.



Accounting and financial planning

Master of Professional Accounting

Deakin's MPA program is open to graduates from both accounting and non-accounting backgrounds. You'll be given the opportunity to become associate members of CPA Australia or to enter the Chartered Accountants Australia and New Zealand to undertake the CA program.

The accounting profession has recently seen a fundamental shift from a role that was seen as providing financial information and number crunching towards a wide-ranging advisory role.

Pathways

- Graduate Diploma of Professional Accounting 1
- Graduate Certificate of Professional Accounting

Eight core units and four elective units totalling 12 credit points.









Core units

Accounting 1,2 Accounting for Management 1,2,4

Advanced Accounting Principles and Practice 1,2

Commercial and Corporations Law 1,2,4

Finance 1,2,4

Financial Accounting 1,2

Governance and Fraud

Professional Research and Analysis

Elective units

For information on elective units, visit deakin.edu.au/course/ master-professional-accounting.

Master of Professional Practice (Financial Planning)

This course is designed for those experienced financial planning professionals seeking to progress their career through a professionally recognised postgraduate qualification. The course will suit financial planners with significant professional experience within the industry who seek recognition for their prior learning, skills, demonstrated expertise and experience. Through a combination of DeakinDigital credentialling and course units, you're able to gain a postgraduate qualification sooner and at a significantly reduced cost.

Pathways

- Graduate Certificate of Professional Practice (Financial Planning) 1-1.5 PT
- Graduate Diploma of Professional Practice (Financial Planning) 15 PT

Course structure

Core units

Financial Planning Development

Professional Research and Analysis

Research unit

Research Project 2 (2 credit points)

Credentials

Students must complete 10 Professional Practice credentials. Successful attainment of Professional Practice credentials is based on evidence provided from professional practice, hence recognition through authentic learning experiences. All professional practice credentials are linked to the Deakin Graduate Learning Outcomes and will be assessed within the context of the financial planning discipline. The credentials may be attempted separately or simultaneously and are assessed by an assessment panel that includes both academic and industry representatives.

Start your pathway to accreditation with Deakin Business School's

Pathway to accreditation for financial planners



- 1 Required by CPA Australia for Associate (foundation level) Membership.
- 2 Required by the Chartered Accountants Australia and New Zealand for entry to the CA Program.
- 3 For candidates who have completed an accredited degree in Australia, this unit may be taken as part of the CPA program. Other students must complete the unit before becoming an Associate Member of CPA Australia.
- 4 For candidates who would like to obtain exemptions to the ACCA program.

Related course

Master of Information Systems

Accounting specialisation

For course overview and information on core units go to page 20, and for information on specialisation elective units visit deakin.edu.au/course/master-information-systems.



The Cloud Campus allows you to study in your own time and in any location.



'I loved the subject choices that were directly relevant to work I was doing - or work I wanted to do more of. Most of the subjects included a practical assessment component, which enabled me to directly apply my learning to a real-world business problem being faced by my workplace.

Jennifer Cheffers Master of Health Resource Management graduate Director, National Work Health & Safetu, Australian Bureau of Statistics

Business and leadership



Cloud Campus C
Melbourne Burwood Campus B
Geelong Waterfront Campus WF
Geelong Waurn Ponds Campus WP
Warrnambool Campus WB

Master of Business Administration

The Deakin MBA gives you the opportunity to boost your career development, creating strong networks and expanding your business expertise. It is designed for managers with at least three years management or professional work experience. Ranked in the world's top 20 online MBAs by QS and number one online MBA in Australia, the Deakin MBA offers flexible learning options and excellent career outcomes.

Integrated into the MBA program is a range of management specialisations that provide you with the specific knowledge and skills to match your personal ambitions and career expectations.

Specialisations (optional)

- Accounting
- · Arts and cultural management
- Business analytics
- Business consulting
- Corporate governance
- eBusiness and supply chain management
- Environmental sustainability
- Finance
- Financial planning
- Health and human services management
- Human resource management
- Innovation
- International and community development
- International trade and business
- Leadership
- Marketing
- Project management
- · Property and real estate
- Public managementRetail management
- Strategy and planning

Pathways

- Graduate Certificate of Business Administration
- Graduate Diploma of Business Administration [1]

Course structure

Eight core units and four elective units totalling 12 credit points.





Elective units Ci

Core units

Business Fundamentals and Context

Accounting and Analysis for Managers

Business Process Management

Economics for Managers

Running the Organisation: Decision Making

Financ

Marketing Management

People Management

Strategy and Value Creation

Principles of Leadership

Strategy Capstone

Elective units

For information on specialisations and elective units, visit deakin.edu.au/course/ master-business-administration





Tailor your MBA to your career aspirations

Our teaching staff are experts in integrating theory into professional practice and in developing coursework that is current and relevant to today's workplace. Some of our specialisations include:

Business analutics

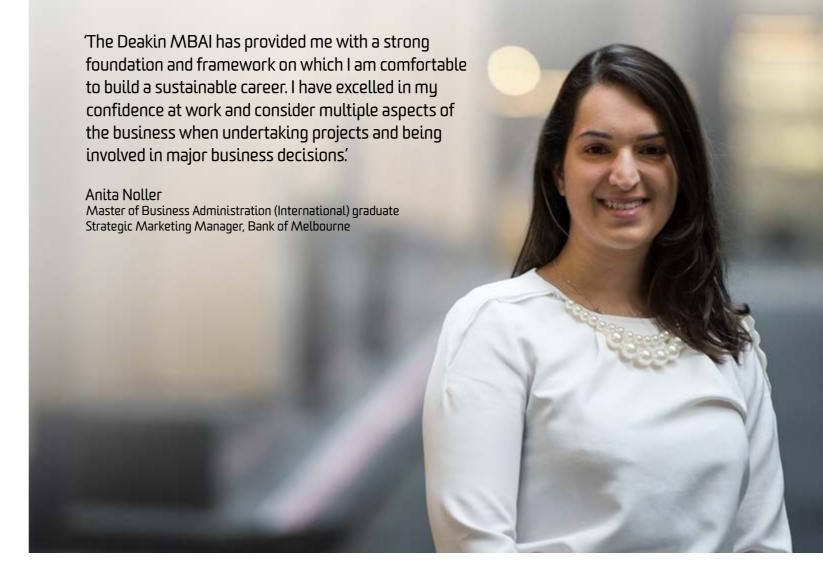
Grow your skills and knowledge to build predictive models and use data mining tools with 'Big Data'. Learn to deliver the right information to the right people.

eBusiness and supply chain management

Learn practical skills to formulate, implement and evaluate eBusiness strategies by understanding how organisations generate and deliver business operations.

nnovation

Learn the tools to translate ideas into commercial advantage through management strategies, project management, enabling technologies, change management, management consulting and the processes of entrepreneurship. Become a leader of change.



Master of Business Administration (International)

Are you just starting out in your career? The MBA (International) focuses on developing your management skills and provides you with a solid business background to gain professional management experience. It teaches business administration and strategy and helps develop your practical business skills.

You will study a broad range of topics relating to all aspects of organisational management and the development of creative, analytical and interpersonal capabilities crucial to business leadership.

Specialisations (optional)

- · Business consulting
- eBusiness and supply chain management
- Finance
- Human resource management
- International business
- Marketing
- · Project management
- Research
- Retail management
- · Social media and mobile strategies

Course structure

12 core units and four elective units totalling 16 credit points.



Core units

Business Communication for Managers

Business Process Management[^]

Business Strategy and Analysis

Critical Thinking for Managers
Economics for Managers

Ethics for Managers

Financial Interpretation

Foundation Skills in Data Analysis

International Banking and Finance

International Business Management#

Marketing Management#

Plus one of:

Business Internship Experience Business Practicum

Team Internship

Work Based Learning

Elective units

For information on specialisations and elective units, visit deakin.edu.au/course/international-master-business-administration.

- # This unit is also available as a study tour.
- ^ Start Anytime unit. See page 2 for information.



Business and leadership



Cloud Campus C Melbourne Burwood Campus B Geelong Waterfront Campus WF Geelong Waurn Ponds Campus

Master of Commerce M755 C B 1.5-2 T1, T2, T3

This course is designed for those looking for their first qualification in

Deakin's Master of Commerce is a discipline-based coursework degree with core units developing knowledge in accounting, finance, economics for managers, business process management, business communication for managers, and business strategy and analysis. You'll also complete units, which will lead to the completion of a specialisation of your choice.

Learning through classes, conferences, group work and debates among students, graduates will possess highly developed computer and technology skills for employees in today's commerce and related industries.

Specialisations

- Accounting
- · Arts and cultural management
- Business analytics
- eBusiness and social media strategies
- Finance
- Financial planning
- Information systems
- · International trade and business
- Marketing
- · Project management
- Public sector studies

Pathways

- Graduate Certificate of Commerce
- Graduate Diploma of Commerce

Course structure

Eight core units, four specialisation units and four elective units totalling 16 credit points.



Core units

Credit points

Core units Accounting

Business Process Management

Business Communication for Managers

Building Success in Commerce

Economics for Managers

Plus 2 credit points from:

Governance and Fraud

Critical Thinking for Managers

Ethics for Managers

Foundation Skills in Data Analysis[^]

Sustainable Environmental Marketing

which may also include one unit from:

Business Practicum

Integrated Reporting and Value Creation

Team Internship

Work Based Learning

^ Start Anytime unit. See page 2 for information.

Specialisation and elective units

For information on specialisations and elective units, visit deakin.edu.au/course/





'I think to be an entrepreneur you've got to believe in yourself and your own abilities ... you've got to be able to change quickly too. The global landscape that we operate in now is very different to what it was five years ago. I really think, if you have a passion, follow it, because you work for a long time and it's a big part of your life. If you want to get up every day with a smile, then you should be doing something that you love and you're passionate about, whatever that may be.

Bruce Kaider Master of Commerce graduate Founder/Director, One Management Group and Consulting

Master of Professional Practice (Leadership)

The Master of Professional Practice (Leadership) recognises the capabilities displayed by pivotal leaders, through integration of theoretical investigation and professional practice, within this specialist program. Learn to drive results while engaging others in the journey and transforming an organisation to deal with technology disruption, changing customer needs and turbulent external environments. The emphasis for this program is on developing relevant skills, contemporary knowledge, and real experience, to develop the business leaders of tomorrow.

Pathway

Graduate Certificate of Professional Practice (Leadership) 1-1.5

Course structure

Core units Leadership Practice with Impact Leadership Challenges

Credentials

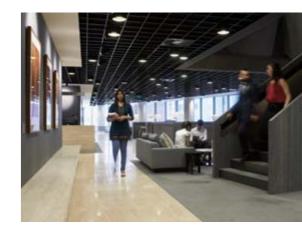
Students must complete 10 Professional Practice credentials. Successful attainment of Professional Practice credentials is based on evidence provided from professional practice, hence recognition through authentic learning experiences. All professional practice credentials are linked to the Deakin Graduate Learning Outcomes and will be assessed within the context of the business and leadership discipline. The credentials may be attempted separately or simultaneously and are assessed by an assessment panel that includes both academic and industry

Related course

Graduate Certificate of Corporate Management

This course covers a range of topics relating to aspects of organisational management and the development of core capabilities crucial to business leadership

Visit deakin.edu.au/course/graduate-certificate-corporate-management for more information.



Business analytics and information systems



Master of Business Analytics M761 C B 1.5-2 T1, T2, T3

The first business analytics course in Australia accredited by the Australian Computer Society (ACS), this program is offered in collaboration with industry and a significant part of it is taught by on-the-ground, industry professionals. It introduces a range of internationally recognised business intelligence and analytics tools and provides you with the skills for the thriving business analytics profession. With a strong practical focus, you will have access to analytics certification programs by market leaders IBM, SAS and Microsoft.

Pathway

• Graduate Diploma of Business Analytics 🗓

Course structure

12 core units and four elective units totalling 16 credit points.



Core units

Business Intelligence

Database and Information Retrieval

Decision Analytics in Practice

Decision Modelling for Business Analytics

Descriptive Analytics and Visualisation

Foundation Skills in Data Analysis^a

Machine Learning

Marketing Analytics

Predictive Analytics

Real World Analytics

Security and Privacy Issues in Analytics

Elective units

For information on elective units, visit deakin.edu.au/course/ master-business-analytics.

^ Start Anytime unit. See page 2 for information.



Master of Information Systems M722 C B 15-2 T1, T2, T3

New technologies and the accumulation of data have made information systems a key driver in business. Accredited by the Australian Computer Society (ACS), this course has been developed to address the demand for specialists who understand the strategic use of information in the business context. The course provides specialist skills in business-oriented principles and practices of information systems. It focuses on the strategic use of information in a business and policy context, supported by a sound technical understanding and capability in specific areas of information systems via a specialisation in business analytics.

Pathways

- Graduate Certificate of Information Systems
 TPT
- Graduate Diploma of Information Systems 🗓

Course structure

11 core units and five elective units totalling 16 credit points.



Core units

Academic Induction for Postgraduate Information Systems (0 credit points)

Analysing the Impact of Digital Business

Business Intelligence

Business Process Management

Business Requirements Analysis

eBusiness Strategie

Enterprise Information Management

Foundation Skills in Data Analysis^A Information Systems in Practice

Project Management

Supply Chain Management and Logistics

Value of Information

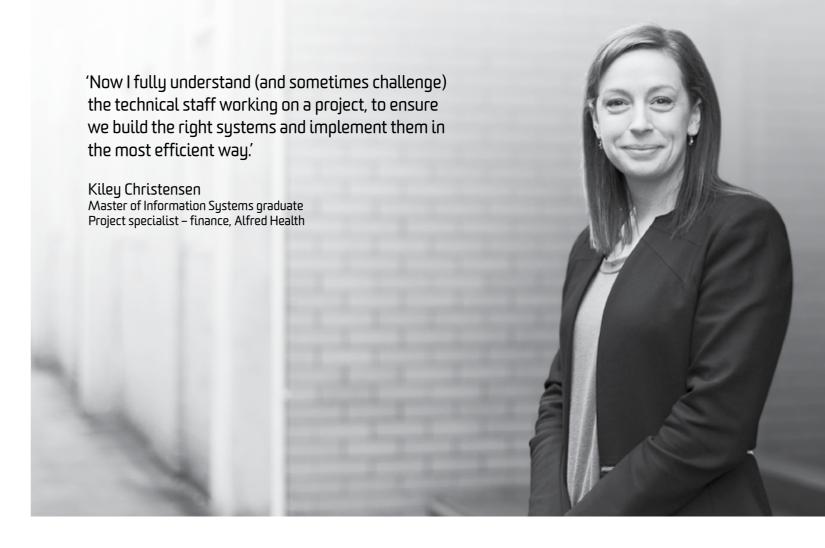
Elective units

For information on specialisation elective units, visit deakin.edu.au/course/master-information-systems.

^ Start Anytime unit. See page 2 for information.

PT = Part time





Master of Commerce

This degree is for those looking

This degree is for those looking for their first qualification in business with a specialisation in business analytics, information systems or eBusiness and social media strategies. By choosing appropriate units you may also satisfy the professional recognition requirements of the Australian Computer Society (ACS).

Related specialisations

- Business analytics
- · Information systems
- · eBusiness and social media strategies

Course structure

Eight core units, four elective units and four specialisation units totalling 16 credit points.



Credit points

For information on core units, specialisations and elective units, visit deakin.edu.au/course/master-commerce.

See also page 12.

Master of Business Administration

If you have at least three years managerial or professional work experience, this degree provides you with the in-depth, integrated business knowledge of Deakin's highly ranked MBA while specialising in the growth areas of business analytics, eBusiness and supply chain

Related specialisations

- Business analytics
- · eBusiness and supply chain management

Course structure

Eight core units and four elective units totalling 12 credit points.



For information on core units, specialisations and elective units, visit deakin.edu.au/course/master-business-administration.

See also page 11.

Master of Business Administration (International)



Are you a high-performing graduate who needs more industry experience? This degree offers you valuable hands-on experience as part of Deakin's world-class MBA. By specialising in eBusiness and supply chain management, or eBusiness and social media and mobile strategies, this program provides in-depth business knowledge and practical experience with skills that are essential in a digitally driven economy.

Related specialisations

- eBusiness and supply chain management
- Social media and mobile strategies

Course structure

12 core units and four elective units totalling 16 credit points.



For information on core units, specialisations and elective units, visit deakin.edu.au/course/international-master-business-administration.

See also page 17.

Finance



Cloud Campus C Melbourne Burwood Campus B Geelong Waterfront Campus WF Geelong Waurn Ponds Campus WF

Master of Accounting and International Finance

Through its unique combination of accounting and finance units, this degree provides you with a solid skill set that can lead to a range of careers including financial accounting, auditing, taxation, forensic accounting, client account management, security analysis and stockbroking. Students develop a broad understanding of the structure and operation of financial markets, and on completion will be eligible for Associate Membership of CPA Australia. The course, based on selected units, also meets the educational requirements for entry into the CA program of the Chartered Accountants Australia New Zealand (CAANZ) and Association of Chartered Certified Accountants (ACCA).

See page 10 for course structure and core units.



Master of International Finance

This specialist course develops your professional capabilities while focusing on international trade and associated financial markets. If you require an in-depth knowledge of finance and comprehensive skills in its surrounding issues and research methodologies, this degree equips you with a competitive edge for a global-focused career across many domains.

By selecting the appropriate combination of units, you may gain membership or eligibility to apply for the Finance and Treasury Association (FTA), Financial Planning Association (FPA), Financial Services Institute of Australasia (FINSIA) or the Australian Securities Investment Commission (ASIC).

Pathways

- Graduate Certificate of International Finance
 International Finance
- Graduate Diploma of International Finance 1

Course structure

Eight core units and eight elective units totalling 16 credit points.



Elective units

Core units

Analytical Methods **Economics for Managers**

Finance

Financial Interpretation

Financial Markets

Global Trade and Markets

International Finance

Investments and Portfolio Management

Elective units

For information on specialisations and elective units, visit deakin.edu.au/course/ master-international-finance.

- * This course is two years duration for international students.
- ^ International students commencing in these trimesters may have a limited number of specialisations available.



Deakin Business School offers a number of overseas study opportunities

'Completing a master's degree in international finance has given me greater understanding of Fortescue's business and financial operations and enables me to communicate key concepts to the company's finance team.'

Jamie Davis

Master of International Finance graduate Data management analyst, Fortescue Metals Group

Pathway to accreditation

The new professional standards for financial advisers are now law. Start your pathway to accreditation with Deakin Business School's range of financial planning postgraduate courses. Experienced practitioners, who may lack formal tertiary qualifications, can use their professional working experience for entry into our courses.

No matter at what stage you are in your career, Deakin has a course in financial planning to suit your needs.

Master of Business

If you're a business professional who requires a finance-focused MBA but doesn't meet the entry requirements of the Financial Planning Association of Australia, this degree offers you a strong suite of business and management skills that incorporate finance specialisations to broaden your skills and boost your management career capabilities.

Related specialisations

Master of Business

Administration

- Finance
- Financial planning

Course structure

See page 11 for course structure and core units, as well as the full range of specialisations available.

Administration (International)

Are you a high-performing graduate who needs more industry experience and specialist skills in finance? Deakin's highly regarded MBA (International) delivers management skills and practical experience that are relevant to all organisational contexts. With a specialised finance focus, this course boosts your skills with the in-demand knowledge of investments, valuation, portfolio construction and risk management, which are essential for today's complex and evolving field of international finance.

Course structure

See page 17 for course structure and core units, as well as the full range of specialisations available.

Master of Commerce

As part of Deakin's broad, discipline-based Master of Commerce, you can complete a specialisation in finance or financial planning that, when combined with specific finance or financial planning electives, enables you to meet the entry requirements for the Certified Financial Planning certification program offered by the Financial Planning Association of Australia.

Related specialisations

- Finance
- Financial planning

Course structure

See page 12 for course structure and core units, as well as the full range of specialisations available



22

Specialist business courses

Graduate Diploma of Property

The Graduate Diploma of Property is delivered online, designed in close consultation with employers and industry bodies, and accredited by the Australian Property Institute (API) for certified practising valuer (CPV) status (for graduates with a cognate undergraduate degree).

The course is suited to graduates with degrees in disciplines such as commerce, business or law, who are looking to move into property. It also suits graduates looking to extend a career in the built environment, including architecture and construction management. The course brings together a range of built environment disciplines, from sustainable construction to property management, to provide a broad perspective on issues of relevant international significance, while case studies provide opportunities for critical reflection and analysis.

Graduates develop an important understanding of who the various stakeholders in the property and real estate market are, and how they collaborate to coordinate, organise, develop and manage property in a broader society. A focus on sustainability, and its economic, social and environmental underpinnings in the broad property market, gives the course particular significance and relevance.

Pathway

• Graduate Certificate of Property IPT

Course structure

Eight core units totalling 8 credit points.

8

Credit points







Investment Valuation Management of Real Estate Rating and Statutory Valuation Sustainable Construction Studies Property and Real Estate Context Property and Real Estate Law and Practice Property and Real Estate Valuation Property Development







Master of Business (Arts and Cultural Management)

This program is led by staff with extensive practical experience in management and leadership in the arts and cultural sectors. Study within this program combines both the theory and practice of arts and cultural management, through a combination of reading, research and practical assignments.

This degree provides art leaders and managers with a tailored business education that emphasises management, marketing and finance skills. As organisations face the challenge of sustainability, vitality and growth, these skills are in high demand. With strong industry links, the Master of Arts and Cultural Management is an integrated and practical program that engages you with cutting-edge practitioners and leaders in the arts and

Pathways

- Graduate Certificate of Business (Arts and Cultural Management) 1PT
- Graduate Diploma of Business (Arts and Cultural Management) 1

Course structure

10 core units and six elective units totalling 16 credit points.









16

Core units

Elective units

Credit points

Core units

Arts Fundraising and Sponsorship

Arts Management

Arts Marketing

Creative Industries Financial Interpretation

Human Resource Management

Managing Arts in Community Settings Managing Cultural Projects and Events

Managing Innovation

and one unit from:

Business Practicum

Work Based Learning

Elective units

For information on elective units, visit deakin.edu.au/ course/master-business-arts-and-cultural-manager

PT = Part time

Master of Business (Sport Management)

Australia has one of the strongest sporting sectors in the world. Underpinning this multi-billion dollar industry are the business professionals who provide direction and leadership to sporting organisations across the country.

There are significant opportunities for those who acquire professional expertise in the management of the growth industry of sport. Whether it is at elite, semi-elite or recreational level, sport management at Deakin prepares you to deliver on this strategic dimension of the industry, in areas such as finance, marketing, management or development.

According to the prestigious SportsBusiness International (SBI), which has three times named Melbourne the sporting capital of the world, Deakin is currently ranked in the top 10 in the world for sport management education and is the only Australian program to make the top 25. Graduates of Deakin's Master of Business (Sport Management) rank in the top five per cent for average salaries three years after graduation, compared to their peers around the globe.

Tailored for professionals with extensive industry experience, this degree integrates business disciplines to provide you with effective management and direction skills.

Pathwau

• Graduate Certificate of Business (Sport Management) IPT

Course structure

10 core units and six elective units totalling 16 credit points.



Core units







Elective units

Core units

Economics for Managers Facility and Event Management

Financial Interpretation Introduction to the Sport Industry

Management (Sport)

Sport and the Law Sport Marketing

Sport Promotions and Public Relations

Sport Organisation Theory

Strategic Management

Elective units

The following two units are recommended, otherwise students may select any postgraduate units. Athlete Management

Sport Broadcasting

* Core units are not available in Trimester 3.

PT = Part time

Master of Human Resource Management

Human resource (HR) management is no longer regarded as the sole responsibility of a special department. The work is increasingly being integrated into mainstream managerial responsibilities within an organisation. An understanding of HR management, and an involvement in it, is now generally a requirement of management throughout an

This fully online specialist qualification is for graduates and professionals in business, government and industry who want to enhance the skills and knowledge required for HR development and management roles. The course is accredited by the Australian Human Resources Institute (AHRI).

Pathway

Graduate Certificate of Human Resource Management [1PT]

Credit points

Course structure

11 core units and one elective unit totalling 12 credit points.



Elective units

Core units Core units

Developing People and Organisations

Employment Relations for Organisational Effectiveness

Human Resource Management in the Global Context

Human Resource Strategy

Organisational Development and Change

Performance Management and Reward

Strategic Staffing

Research Design and Analysis

Rights and Responsibilities in Human Resource Management

Research Project 1A

Research Project 1B

Elective unit

One general postgraduate elective unit (1 credit point) offered by the Faculty of Business and Law or as approved by the Master of Human Resource Management course director.

* Core units are not available in Trimester 3.

PT = Part time



Master of Marketing M788 C B 1-2 T1, T2, T3

Are you a graduate or business professional wanting to develop your knowledge and expertise in marketing? This program provides a deep understanding of the fundamentals of marketing and how it is applied across a broad range of organisations. It offers skills in market research, integrated marketing communication, data analysis, customer service, online and international marketing. Are you looking to climb the next rungs of your career ladder? The Master of Marketing gives you a way of thinking and resourcefulness to become the person who brings business into your company.

Specialisations

- Customer and digital marketing analytics
- Public relations and image marketing
- Research project

Pathwaus

- Graduate Certificate of Marketing
- Graduate Diploma of Marketing 1

Course structure

12 core units and four specialisation units totalling 16 credit points.



Core units

Core units Applied Strategic Marketing

Consumer Behaviour Integrated Marketing Communication

International Marketing Marketing Management

Online Marketing

Research Design and Analysis

Retailing

Services Marketing

Plus 2 credit points of business elective units selected from the Faculty of Business and Law.

Specialisations

For information on specialisations, visit deakin.edu.au/course/master-marketing.







Deakin Business School is committed to research that makes a positive impact on government, business, society and individuals.

	Campus	Course duration in years#	Trimester intake options^	2018 domestic full fee*	2018 international fee*	IELTS~
Research degrees						
Master of Commerce M800	C B WF WB	2	T1, T2, T3	-	\$29 400	7/6.5
Doctor of Philosophy M900	C § B WF WB	3–4	T1, T2, T3	-	\$29 400	7/6.5

Information correct at July 2017. Deakin University reserves the right to alter, amend or delete course offerings and other information listed.

- * If you're a successful applicant for research degree candidature, and you're an Australian citizen, permanent resident or New Zealand citizen, you won't pay any tuition fees. Fees displayed should be used as a guide only and are subject to change. International fees are based on 8 CP in one year of full-time study, unless otherwise indicated. Please visit deakin.edu.au/fees for the most up-to-date information.
- ^ Most courses start in Trimester 1 (March to June). This column indicates whether you have the option of commencing your studies in Trimester 2 (July to October) or Trimester 3 (November to February). Not all units are offered in every trimester
- # Course lengths may vary in response to requirements within the Australian Qualifications Framework, Applicants should refer to the handbook for the latest information: deakin.edu.au/handbook
- IELTS is the International English Language Testing System. The IELTS scores in the table above reflect the minimum overall score required as well as the lowest score allowed for any band (overall score/lowest band score).
- § Cloud Campus candidature may be available subject to approval.

Centre for Sport Research

Deakin Business School (DBS) together with the Faculty of Health has launched the Centre for Sport Research (CSR).

Devised as a Strategic Research Centre, CSR amalgamates high-profile exercise, sport science and sport management research already in existence at Deakin, as well as opportunities that have arisen as a result of the work of its members over the past few years.

Co-director Professor David Shilbury, who is also Associate Dean (International) at DBS, explains that the centre's broad goals are to publish quality research that will inform policy, positively influence decision-makers and assist the industries that develop new sport technologies.

'Our approach is multidisciplinary and well suited to solving real-world problems, and our research aligns with several national health priority areas, with a particular emphasis on sport's ability to enhance the health and wellbeing of participants and their communities,' he says.

'Healthy sport, healthy organisations, healthy community, best describes both the centre's focus and intended outcome



Research centres

Deakin Lab for the Meta-Analysis of Research (DeLMAR)

The aim of DeLMAR is to bring together scholars across Deakin involved with meta-analysis and research synthesis. A unifying focus of the lab's work is the development and application of methods that are shared across research problems in the social and natural sciences. A second unifying focus is an emphasis on producing evidence-based knowledge that can inform policy across disciplinary boundaries.

China Business and Economics Research Centre (C-BERC)

Building on our existing international partnerships, C-BERC is a focal point for research on China and seeks to strengthen connections with universities across China.

Centre for Employee and Consumer Wellbeing

The centre undertakes research, project-based consultancies, advisory services and research training within two streams: employee health and consumer wellbeing. In both cases, the centre links business activities with health outcomes for businesses and individuals.

Centre for Sustainable and Responsible Organisations (CSaRO)

CSaRO works with organisations and stakeholders on designing and appraising community engagement and employee volunteering initiatives, supporting the development of social enterprises, measuring the social impact of business, supporting social innovation and social enterprise, and fostering sustainable business practices.

Centre for Financial Econometrics

The centre recognises, develops and promotes research activities in our key strength areas. We also attract and retain high performing researchers and research teams in areas of strategic importance.

The IPA-Deakin SME Research Centre

The centre's scope of activities includes providing briefings, policy papers and academic research for small and medium enterprises (SMEs) and not-for-profit enterprises (NFP). It focuses on areas such as, but not limited to, sustainability, governance, small business regulation, self-managed superannuation funds and financial services.

In addition to the inter-disciplinary research centres within the school, DBS is also part of a cross-faculty, university-level strategic research centre (SRC).

On a national level, DBS is a member of two federally funded collaborative research centres (CRCs):

Data to Decisions CRC

This centre has five university and 11 industry partners (including SAS, PwC, Genix and BAE Systems). Government partners include the Australian Federal Police, the Attorney-General's Department and the Department of Defence.

Bushfire and Natural Hazards CRC

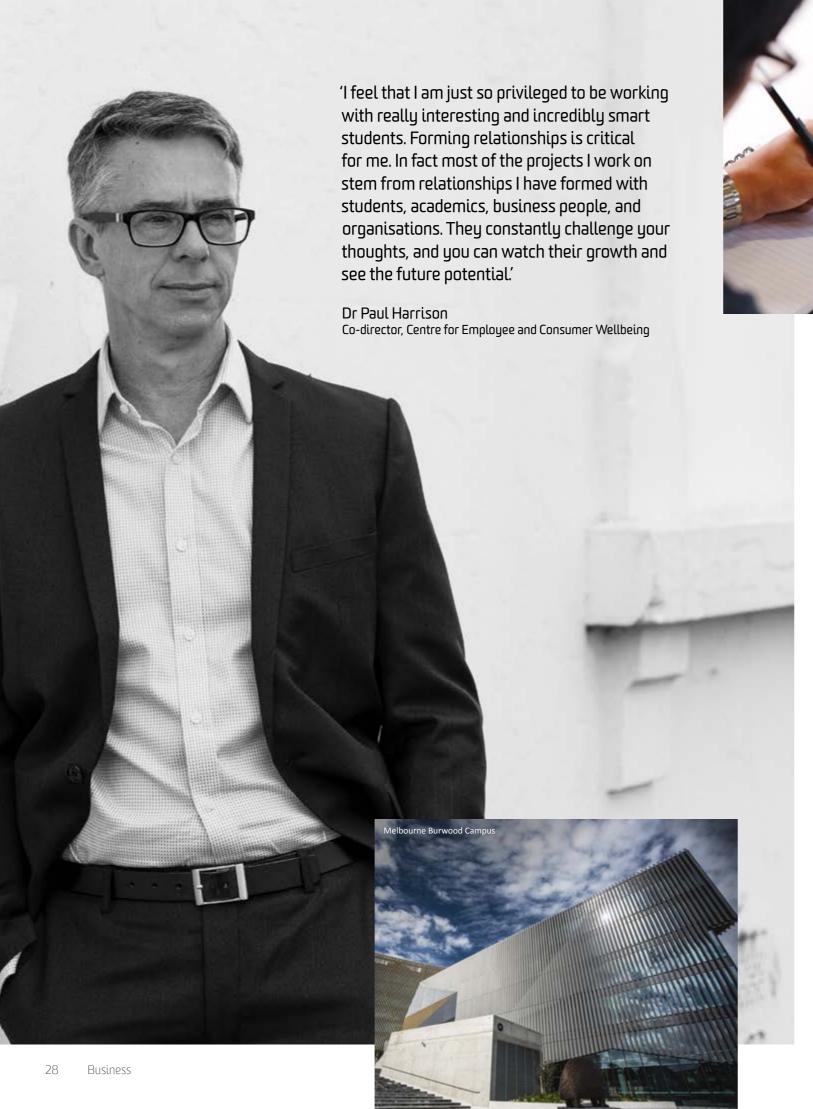
This research collaboration between DBS and University of Melbourne serves the Attorney General's Department, the Metropolitan Fire Brigade, the NSW Rural Fire Service and the South Australian Rural Fire Service.



blresearch@deakin.edu.au deakin.edu.au/law/research deakin.edu.au/business/research

'BUiLD' program

Research at DBS is supported by the 'BUiLD' program, an initiative to enhance research capacity and capability development within the school. The program brings researchers from around the world to provide DBS scholars with relevant and contemporary research advice and guidance. BUILD also promotes the generation of research networks both within and outside Deakin by bringing people together in real and virtual environments.





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