



# MGSM – Helping Students Go Further

## INTERNATIONAL REPUTATION

Macquarie Graduate School of Management (MGSM) was established in 1969, and was one of the first business schools to be created in Australia, with the purpose of providing rigorous postgraduate education for managers and executives.

Located in Sydney, MGSM has an international reputation for excellence in management education and is consistently ranked as a leading business school in Australia, the Asia-Pacific region and on a global stage.

MGSM is proud of its long history of providing exceptional teaching for our international students, and in guiding their careers beyond their education. The school has welcomed students from over 50 nationalities, including Chile, Mexico and Peru.

### MGSM and Latin America

- MGSM has over 20 years' experience teaching Latin American students.
- MGSM has an active alumni network that includes over 250 students from Latin America.
- MGSM has assisted many Latin American students seeking employment and career change, both in Latin America and Australia.

## GLOBAL NETWORK

For several years MGSM has ranked in the top five business schools in the world for student quality (The Economist: Which MBA?). This fact has not escaped the attention of some of the world's most important and influential recruitment firms.

As an MGSM student, your profile (with your permission) will be shared with some of the most important recruitment firms in Australia and beyond.

## REAL WORLD PRACTICE

Grounded in industry, MGSM provides its students with the opportunity to collaborate with leading multinational corporations on real business consulting projects.

### ■ Living Case Study

MGSM MBA students can pick the "living case study" as one of their elective units. In this highly practical unit, organizations bring current and complex business issues to a shared table for examination and consultancy – seeking to gain diverse insight from experienced and professional MGSM MBA students. Some of the "living case study" clients are Siemens Healthcare, BT Global Services, and Pfizer Oncology.

### ■ Internships

This intensive, 10-week unit is both challenging and richly rewarding. Successful candidates work on a major strategic project in an Australian or multinational organisation. This provides the interns with an exceptional opportunity to exercise new skills and experience first-hand the complex issues, competing pressures and different dimensions of business.

Sponsoring organisations have the opportunity to observe at close hand the performance of the interns in the context of prospective employment. Johnson & Johnson, Google, LinkedIn, Deloittes, Nuplex Industries and GE Healthcare are just some of the employers which sponsor internships.

Go further

## LEADING CORPORATE RELATIONSHIPS

MGSM enjoys a close relationship with many of the world's leading companies.

Over 80% of MGSM's full-time MBA graduates secure full-time employment within three months of graduating, many as a result of the direct assistance from the MGSM Careers team.

## TESTIMONIALS

### MOHIT ATAL – INDIA

Mohit Atal joined MGSM in term 1, 2012 to study his full-time MBA. He graduated in 2013 and has since secured the position of Project Manager at Optus.

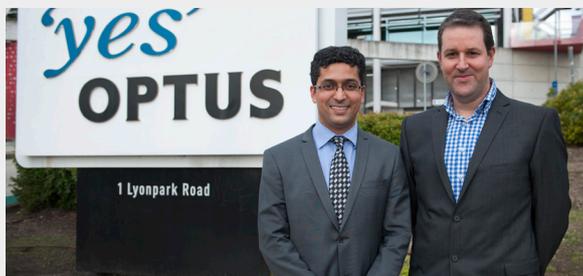
Before moving to Australia, Mohit worked in the Indian automotive industry for nine years. The move to Australia was inspired by a need for a career change, a hope to expand his professional network and a desire to work in international markets. Mohit chose to study at MGSM due to its good reputation and the opportunity to study with both part-time and full-time students who have extensive experience working in the Australian market.

Mohit said: "As my professional goal was to work in Australia, I strongly believed it would be a good opportunity to study with students with vast experience across varied industries and build strong contacts before getting into the job market."

While job hunting Mohit enlisted the help of the MGSM Careers team who he found very approachable and believes they played a vital and active role in helping him search for and select an appropriate internship with Luxottica. This internship provided him with much needed Australian work experience.

Since Mohit was on an international student's visa, the biggest challenge was to find a company happy to sponsor him. Once this was achieved, Mohit worked on securing an interview and on his interview technique.

Mohit said: "It cannot be denied that my experience with Luxottica played an imperative role during my selection process at Optus. The consultancy provided by MGSM helped build my resume and prepare for interviews with focus on the most frequently asked questions. The MGSM Careers team also connected me with MGSM alumni members who were very supportive."



Mohit Atal and Christian Dalle Nogare, Project Director and Master Black Belt, Optus

## MORE THAN JUST AN MBA

MGSM welcomes around 80 international students every year from a variety of countries including India, Mexico, Chile and Peru. As well as offering first class learning, MGSM is committed to providing students with a platform to drive alumni careers to a new level. Here's a snapshot of the MBA journey for two of our recent international students.

### JULIANA DOS SANTOS GEBARA – BRAZIL

Juliana Dos Santos Gebara is from Brazil and joined MGSM in 2012 to study her full-time MBA. She graduated in 2013 and has since secured the role of Retail Centre Manager at Bupa, Australia.

There were three main reasons why student, Juliana Dos Santos Gerbara, chose to study her MBA in Australia. Firstly, because Australia is considered to be in the top 10 countries in the world in regards to education. Secondly, Australia is known to receive foreigners well. And thirdly, the country has a strong and stable economy.

Before choosing to study at MGSM, Juliana visited Australia one year before enrolling and researched three capital cities to find the best courses in each. Juliana said: "I decided on MGSM because it is ranked in the top three in Australia and top 100 in the world. I was also amazed with the infrastructure available to students and how well I was treated during the application process."

When it came time to consider employment in Australia, Juliana regarded her main challenge to be her lack of professional experience in Australia.

During the interview process, she presented not only the recent knowledge acquired at MGSM but also her achievements and awards received during 12 years' work experience in financial and commercial markets. The approached proved successful and won Juliana her place at Bupa.

Juliana said: "All the knowledge, information and experiences gained during the course were essential. Furthermore, MGSM helped me build my CV to Australian expectations and coached me in how recruitment works in Australia."

She continued: "My experience in Australia has been extraordinary; not only because of the excellent course I've completed but also the company I represent today. Bupa is located in 190 countries, with 3.4 million customers in Australia and reinvests its profits back into the business."



Juliana Gebara and Justin James, State Sales Manager, Bupa.

## WANT TO KNOW MORE?

Meet MGSM representatives and former students by attending one of our Information Sessions.

To register visit [www.mgsm.edu.au/latinamerica](http://www.mgsm.edu.au/latinamerica)

**SANTIAGO:** Wednesday, 28 August 2013  
**MEXICO CITY:** Monday, 2 September 2013  
**LIMA:** Saturday, 7 September 2013

**MGSM**  
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