

THE EXECUTIVE FOCUS

General enquiries

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University of
Portsmouth

Chief Operating Officer

The University of Portsmouth is one of the UK's most popular and successful modern universities and consistently provides excellent teaching, world leading research, as well as growing external business engagement. Situated at the heart of one of Britain's most historic maritime cities, the University is a major presence in Portsmouth and the region and continues to contribute significantly to regeneration and to civic pride. The University is proud of its robust values, based on the highest possible standards of service, integrity and openness.

The University, under the leadership from September of its new Vice-Chancellor, Professor Graham Galbraith, is now looking for an outstanding individual to undertake the demanding new role of Chief Operating Officer. A member of the Vice-Chancellor's Executive Group, and reporting to Professor Galbraith, the Chief Operating Officer will support the strategic priorities of the University, improving operational efficiency and customer service, delivering a vision for estates, streamlining facilities management and coordinating student services. Candidates for the role will have significant senior management experience across a range of functions in higher education or the commercial or wider public sectors. Candidates will have a proven track record of creating a service-led culture to support business growth and the successful management of change. Committed to the values of higher education, they will have the personal credibility and sensitivity to operate effectively in an academic environment, to contribute to the overall strategic direction of the University, and to lead senior staff from a range of backgrounds.

For more information including how to apply, please refer to the website of Saxton Bampfylde, our retained search company, at www.saxbam.com/jobs using job reference AACZB. Alternatively, email AACZB@saxbam.com, or telephone +44 (0)20 7227 0890 (during office hours). **Applications should not arrive later than noon on Friday 26th July 2013.**

Saxton Bampfylde

Director of Development and Alumni Relations

Competitive Salary

The University of Nottingham is one of the UK's leading and most enterprising universities. Nearly 34,000 students study at our UK campuses and, through our unique and groundbreaking campuses in China and Malaysia, we have been described by *The Times* as "the nearest Britain has to a truly global university".

Our new Director of Development and Alumni Relations will be responsible for co-ordinating all philanthropic fundraising initiatives within the University and the strategic leadership and successful delivery of the *Impact Campaign for Nottingham*. This high profile campaign - led by the Vice-Chancellor, Professor David Greenaway, and supported by a Campaign Advisory Board, co-chaired by Jeff Randall and David Ross - will raise £150m, creating the next generation of visionary philanthropists who will ensure Nottingham's continued impact. The success of the Campaign will make a real difference to what we can achieve, not just here at the University, not just with current students and staff, but also in tackling major global challenges. The significance of this role therefore cannot be underestimated and we are looking for an exceptional candidate to lead this endeavour.

You will be proactive, outward facing and passionate about our vision and social mission. With an entrepreneurial approach and a track record of creating new opportunities for fundraising, including experience of major gifts, you will need to be comfortable in strategic planning and working with most senior University executives and its Chancellor, Sir Andrew Witty. Your experience will have been garnered from fundraising in higher education; importantly you will be an excellent manager who can lead, unite and enthuse a high performing team across international boundaries.

To find out more about what we are looking for please visit www.veredus.co.uk using **reference 15047**.
For a confidential discussion call Ed Pritchard at Veredus on 020 7932 4284.

Closing date: 26 July 2013.

VEREDUS

A world where the brightest
minds in science get the support
they need.

wellcometrust

Head of Department, Immuno-Biology, Science Funding

Highly competitive remuneration package (including defined benefit pension scheme)

The Wellcome Trust is a global charitable foundation dedicated to achieving extraordinary improvements in health by supporting the brightest minds. We fund thousands of scientists in dozens of countries.

We are recruiting a Head for our Immuno-Biology department, to manage a staff of professional scientific administrators and develop our portfolio in the areas of immunology and infectious disease. Your objective will be to seek out excellence, catalyse opportunities and support our grantholders.

You will have a strong record of leading research and a background in immunology and/or infectious disease. You will have experience in raising grant support and/or significant knowledge of the funding area.

The ability to gain the respect of leading scientists is vital. You will be a skilled people manager, with experience of training, mentoring, developing and inspiring staff. Strong networking and collaboration skills are essential and you will be comfortable working across teams, divisions and organisations.

For more information and to apply online, visit:

www.wellcome.ac.uk/jobs

Alternatively, send a CV and a covering letter explaining how you meet the criteria for this role to: HR, Wellcome Trust, 215 Euston Road, London NW1 2BE, or to HR@wellcome.ac.uk

Applications close: 27th July 2013.

The Wellcome Trust is a charity registered in England and Wales, no. 210183.

